KONECRANES

H1 Half-year financial report
January–June 2024

# Record-high comparable EBITA margin in all Business Segments

# Record-high comparable EBITA margin in all Business Segments

The figures presented in this report are unaudited. Figures in brackets, unless otherwise stated, refer to the same period a year earlier.

Konecranes has made changes in reporting Industrial Equipment's order intake and net sales. The change also impacts Industrial Equipment's profitability. The previous year's figures presented in this report have been restated and are fully comparable with the current year figures.

## SECOND QUARTER HIGHLIGHTS

- Order intake EUR 967.7 million (1,092.9), -11.5 percent (-11.6 percent on a comparable currency basis), order intake increased in Service but decreased in Port Solutions and Industrial Equipment
- Service annual agreement base value EUR 331.8 million (313.9), +5.7 percent (+5.9 percent on a comparable currency basis)
- Service order intake EUR 406.4 million (374.5), +8.5 percent (+8.5 percent on a comparable currency basis)
- Order book EUR 2,987.1 million (3,411.4) at the end of June, - 12.4 percent (-12.8 percent on a comparable currency basis)
- Sales EUR 1,031.5 million (913.0), +13.0 percent (+13.0 percent on a comparable currency basis), sales increased in all segments
- Comparable EBITA margin 14.3 percent (10.8) and comparable EBITA EUR 147.3 million (98.3); the increase in the comparable EBITA margin was mainly driven by pricing and higher volumes, as well as good strategy execution.
- Operating profit EUR 137.8 million (98.0), 13.4 percent of sales (10.7), items affecting comparability totaled EUR 1.9 million (-7.7), mainly comprising of restructuring costs
- Earnings per share (diluted) EUR 1.26 (0.71)
- Free cash flow EUR 21.5 million (114.0)

## JANUARY–JUNE 2024 HIGHLIGHTS

- Order intake EUR 1,876.8 million (2,382.5), -21.2 percent (-21.0 percent on a comparable currency basis)
- Service order intake EUR 794.9 million (753.3), +5.5 percent (+6.2 percent on a comparable currency basis)
- Sales EUR 1,944.6 million (1,812.3), +7.3 percent (+7.8 percent on a comparable currency basis)
- Comparable EBITA margin 12.8 percent (10.7) and comparable EBITA EUR 249.0 million (193.7); the comparable EBITA margin increased in all three segments
- Operating profit EUR 226.9 million (183.7), 11.7 percent of sales (10.1), items affecting comparability totaled EUR 6.7 million (-5.1), mainly comprising of restructuring costs
- Earnings per share (diluted) EUR 2.00 (1.38)
- Free cash flow EUR 70.3 million (230.0)
- Net debt EUR 437.7 million (619.8) and gearing 26.8 percent (43.2)

## FINANCIAL GUIDANCE

Konecranes expects net sales to remain approximately on the same level or to increase in 2024 compared to 2023. Konecranes expects the full-year 2024 comparable EBITA margin to improve from 2023.

## DEMAND OUTLOOK

Our demand environment within industrial customer segments has remained good and continues on a healthy level.

Global container throughput continues on a high level, and long-term prospects related to global container handling remain good overall.

# Key figures

| | Second quarter | | | First half year | | | | |
|---|---|---|---|---|---|---|---|---|
| | **4–6/2024** | **4–6/2023** | **Change %** | **1–6/2024** | **1–6/2023** | **Change %** | **R12M** | **1–12/2023** |
| Orders received, MEUR | 967.7 | 1,092.9 | -11.5 | 1,876.8 | 2,382.5 | -21.2 | 3,655.8 | 4,161.4 |
| Order book at end of period, MEUR | | | | 2,987.1 | 3,411.4 | -12.4 | | 3,040.8 |
| Sales total, MEUR | 1,031.5 | 913.0 | 13.0 | 1,944.6 | 1,812.3 | 7.3 | 4,098.7 | 3,966.3 |
| Comparable EBITDA, MEUR [1] | 168.9 | 118.7 | 42.4 | 293.3 | 236.5 | 24.0 | 591.8 | 535.0 |
| Comparable EBITDA, % [1] | 16.4% | 13.0% | | 15.1% | 13.1% | | 14.4% | 13.5% |
| Comparable EBITA, MEUR [1] | 147.3 | 98.3 | 49.8 | 249.0 | 193.7 | 28.6 | 506.1 | 450.7 |
| Comparable EBITA, % [1] | 14.3% | 10.8% | | 12.8% | 10.7% | | 12.3% | 11.4% |
| Comparable operating profit, MEUR [1] | 139.7 | 90.3 | 54.7 | 233.6 | 178.7 | 30.7 | 474.6 | 419.7 |
| Comparable operating margin, % [1] | 13.5% | 9.9% | | 12.0% | 9.9% | | 11.6% | 10.6% |
| Operating profit, MEUR | 137.8 | 98.0 | 40.6 | 226.9 | 183.7 | 23.5 | 445.6 | 402.5 |
| Operating margin, % | 13.4% | 10.7% | | 11.7% | 10.1% | | 10.9% | 10.1% |
| Profit before taxes, MEUR | 131.9 | 77.5 | 70.3 | 211.4 | 149.7 | 41.2 | 429.3 | 367.6 |
| Net profit for the period, MEUR | 99.7 | 56.6 | 76.2 | 159.0 | 109.3 | 45.5 | 325.3 | 275.6 |
| Earnings per share, basic, EUR | 1.26 | 0.71 | 76.2 | 2.01 | 1.38 | 45.5 | 4.11 | 3.48 |
| Earnings per share, diluted, EUR | 1.26 | 0.71 | 76.2 | 2.00 | 1.38 | 45.5 | 4.09 | 3.46 |
| Gearing, % | | | | 26.8% | 43.2% | | | 22.9% |
| Net debt / Comparable EBITDA, R12M [1] | | | | 0.7 | 1.3 | | | 0.7 |
| Return on capital employed, %, R12M | | | | | | | 19.2% | 16.4% |
| Comparable return on capital employed, %, R12M [2] | | | | | | | 20.2% | 17.7% |
| Free cash flow, MEUR | 21.5 | 114.0 | | 70.3 | 230.0 | | 351.6 | 511.4 |
| Average number of personnel during the period | | | | 16,587 | 16,477 | 0.7 | | 16,503 |

*[1] Excluding items affecting comparability, see also note 11 in the summary financial statements*
*[2] ROCE excluding items affecting comparability, see also note 11 in the summary financial statements.*

# CEO Anders Svensson:

*Konecranes had an excellent Q2. Performance was strong in all Business Segments. Order intake remained healthy, and sales grew year-on-year. Thanks to sales growth and good strategy execution, profitability improved year-on-year, and we posted an all-time high quarterly comparable EBITA margin - 14.3%. This is an excellent achievement, and I would like to thank the whole Konecranes team for the strong performance.*

The demand environment remained healthy in Q2, although our order intake declined 11.6% year-on-year on a comparable currency basis. The orderbook was nearly €3.0 billion at the end of June, 12.8% lower than a year ago on a comparable currency basis.

Delivery capability continued to be good. Group sales exceeded €1 billion and were 13.0% higher versus a year ago on a comparable currency basis. Sales grew in all three Business Segments.

Our comparable EBITA margin improved year-on-year and was 14.3%, mainly driven by pricing and higher volumes, as well as good strategy execution. Profitability improved in all three Business Segments.

Service had yet another strong quarter. Order intake increased 8.5% year-on-year in comparable currencies. Sales increased 8.8% year-on-year in comparable currencies. The comparable EBITA margin improved year-on-year to an all-time high of 22.1%, mainly driven by pricing and higher volumes. The agreement base value continued to grow and in comparable currencies was 5.9% higher at the end of Q2 versus a year ago. We have also continued to expand our field service network through bolt-on acquisitions and acquired Dungs Kran- und Anlagentechnik Gmbh in the Lower Rhine region in Germany in the beginning of July.

Industrial Equipment's external orders decreased 10.9% year-on-year in comparable currencies but remained close to the previous' quarter's level. External sales increased by 6.8% year-on-year in comparable currencies. Driven by volume growth and good strategy execution, the comparable EBITA margin increased year-on-year to an all-time high of 9.8%. The comparable EBITA margin was also positively impacted by approximately €4 million of favorable resolution of project related claims.

In Port Solutions, order intake totaled €308 million, decreasing 26.9% year-on-year in comparable currencies against a strong comparison period. Port Solutions had a good delivery quarter, and sales grew 25.0% year-on-year in comparable currencies. The comparable EBITA margin was an all-time high, 10.5%, and the improvement was mainly driven by pricing, volume growth and mix. Port Solutions ended the quarter with an orderbook value of over EUR 1.6 billion.

Regarding the market outlook, we expect the demand environment within our industrial customers to remain healthy. Although customer decision-making is taking somewhat longer for larger industrial projects, our sales funnels continue at a high level, and we keep receiving new sales cases. As for our port customers, container throughput continues to be on a high level, and long-term prospects related to container handling remain good. Our Port Solutions sales pipeline includes a good mix of projects of all sizes. Quarterly order intake fluctuation is normal for the business, as the booking of orders depends on the timing of customer decision-making.

Our strategy execution has progressed better than initially expected. As a result, we updated our financial guidance in June, and upgraded our profitability guidance for this year. We now expect our net sales to remain on the same level or to increase in 2024 compared to 2023, and our comparable EBITA margin to improve from the previous year. That said, we are not expecting our profitability to improve sequentially in Q3 versus Q2.

Overall, Q2 was one of Konecranes' strongest quarters ever. Our performance improvement demonstrates that we are doing the right things as a company, and moving what really matters. On a rolling twelve-month basis, we are now within our profitability target range on the Group level and in Service. Next, our aim is to do that across all our three Business Segments on a continuous basis.

# Konecranes Plc's half-year financial report January–June 2024

Note: The figures presented in this report are unaudited. Unless otherwise stated, the figures in brackets in the sections below refer to the same period in the previous year.

Konecranes has made changes in reporting Industrial Equipment's order intake and net sales. The change also impacts Industrial Equipment's profitability. The previous year's figures presented in this report have been restated and are fully comparable with the current year figures.

## MARKET REVIEW

Konecranes' operating environment in Service and Industrial Equipment is mainly driven by industrial production. Manufacturing Purchasing Managers' Index (PMI) and manufacturing capacity utilization rates are the macro-indicators that best describe the operating conditions in Konecranes' two industrial Business Segments. In Port Solutions, the operating environment is mainly driven by global container traffic.

The world's manufacturing sector's operating conditions, according to the global manufacturing PMI, improved in the second quarter. June's PMI reading (50.9) was up from previous quarter (50.6).

In the eurozone, the manufacturing PMI continued to signal downturn in the manufacturing sector, having been in contraction territory for two years in June. June PMI (45.8) was lower than previous quarter. In the US, the manufacturing sector's operating conditions were modestly improving towards the end of the quarter. The manufacturing PMI was clearly in expansion in June (51.6) but below March level (51.9). In the emerging markets, June's manufacturing PMI continued to signal improving operating conditions in India, China and Brazil.

The manufacturing industry capacity utilization rate in the European Union continued to decrease in the second quarter. The capacity utilization rate was at a lower level on a year-on-year basis, and it was below the pre-COVID-19 pandemic levels. The manufacturing industry capacity utilization rate in the US remained approximately on the same level in the second quarter versus the first quarter. The capacity utilization rate was on a similar level compared to the end of the previous quarter, and it was lower on a year-on-year basis.

Global container throughput, according to the RWI/ISL Container Throughput Index, continued at a strong level in the second quarter compared to the historical readings. At the end of May, global container throughput was approximately six percent higher than the year before.

Regarding raw material prices, at the end of the second quarter steel prices were below previous year's levels while copper prices were on a higher level than a year ago. The average EUR/USD exchange rate was approximately on the same level compared to the year-ago period.

## ORDERS RECEIVED

**In the second quarter**, orders received totaled EUR 967.7 million (1,092.9), representing a decrease of 11.5 percent. On a comparable currency basis, order intake decreased 11.6 percent. Orders received decreased in EMEA and in the Americas but increased in APAC.

In Service, orders received increased 8.5 percent on a reported basis and 8.5 percent on a comparable currency basis. In Industrial Equipment, order intake decreased 8.3 percent on a reported basis and 8.5 percent on a comparable currency basis. External orders received in Industrial Equipment decreased 10.7 percent on a reported basis and 10.9 percent on a comparable currency basis. In Port Solutions, order intake decreased 26.7 percent on a reported basis and 26.9 percent on a comparable currency basis.

**In January–June**, orders received totaled EUR 1,876.8 million (2,382.5), representing a decrease of 21.2 percent. On a comparable currency basis, order intake decreased 21.0 percent. Orders received decreased in EMEA and in the Americas but increased in APAC.

In Service, order intake increased 5.5 percent on a reported basis and 6.2 percent on a comparable currency basis. In Industrial Equipment, orders received decreased 20.1 percent on a reported basis and 19.8 percent on a comparable currency basis. External orders received in Industrial Equipment decreased 21.9 percent on a reported basis and 21.6 percent on a comparable currency basis. In Port Solutions, order intake decreased 40.4 percent on a reported basis and 40.3 percent on a comparable currency basis.

## ORDERS RECEIVED AND NET SALES, MEUR

| | 4–6/ 2024 | 4–6/ 2023 | Change percent | Change % at comparable currency rates | 1–6/ 2024 | 1–6/ 2023 | Change percent | Change % at comparable currency rates | 1–12/2023 |
|---|---|---|---|---|---|---|---|---|---|
| Orders received, MEUR | 967.7 | 1,092.9 | -11.5 | -11.6 | 1,876.8 | 2,382.5 | -21.2 | -21.0 | 4,161.4 |
| Net sales, MEUR | 1,031.5 | 913.0 | 13.0 | 13.0 | 1,944.6 | 1,812.3 | 7.3 | 7.8 | 3,966.3 |

## ORDER BOOK

At the end of June, the value of the order book totaled EUR 2,987.1 million (3,411.4), which was -12.4 percent lower compared to previous year. On a comparable currency basis, the order book decreased 12.8 percent. The order book decreased 1.3 percent in Service, 5.8 percent in Industrial Equipment and 18.4 percent in Port Solutions.

## SALES

**In the second quarter**, Group sales increased 13.0 percent to EUR 1,031.5 million (913.0). On a comparable currency basis, sales increased 13.0 percent. Sales increased 8.7 percent in Service, 7.1 percent in Industrial Equipment and 25.0 percent in Port Solutions. Industrial Equipment's external sales increased 6.7 percent.

**In January–June**, Group sales totaled EUR 1,944.6 million (1,812.3), representing an increase of 7.3 percent. On a comparable currency basis, sales increased 7.8 percent. Sales increased 6.3 percent in Service, decreased 0.6 percent in Industrial Equipment and increased 17.5 percent in Port Solutions. Industrial Equipment's external sales decreased 1.0 percent.

At the end of June, the regional breakdown of sales, calculated on a rolling 12-month basis, was as follows: EMEA 46 (52), Americas 40 (35) and APAC 14 (13) percent.

## FINANCIAL RESULT

**In the second quarter**, the Group comparable EBITA increased to EUR 147.3 million (98.3). The comparable EBITA margin increased to 14.3 percent (10.8). The comparable EBITA margin was 22.1 percent (19.5) in Service, 9.8 percent (5.9) in Industrial Equipment and 10.5 percent (6.6) in Port Solutions. The increase in the Group comparable EBITA margin was mainly attributable to pricing and higher volumes. Gross margin improved on a year-on-year basis.

**In January–June**, the Group comparable EBITA increased to EUR 249.0 million (193.7). The comparable EBITA margin increased to 12.8 percent (10.7). The comparable EBITA margin increased in Service to 21.0 percent (19.1), in Industrial Equipment to 8.3 percent (6.6) and in Port Solutions to 8.9 percent (6.5). The increase in the Group comparable EBITA margin was mainly attributable to pricing and good strategy execution.

In January–June, the consolidated comparable operating profit increased to EUR 233.6 million (178.7). The comparable operating margin increased to 12.0 percent (9.9).

In January–June, the consolidated operating profit totaled EUR 226.9 million (183.7). The operating profit includes items affecting comparability of EUR 6.7 million (-5.1), which mainly comprised of restructuring costs. Year-on-year, the operating margin increased in Service to 19.8 percent (17.9), decreased in Industrial Equipment to 6.9 percent (7.3) and increased in Port Solutions to 8.2 percent (5.7).

In January–June, depreciation and impairments totaled EUR 59.4 million (57.8). The impact arising from the purchase price allocation amortization and goodwill impairment represented EUR 15.2 million (14.7) of the depreciation and impairments.

In January–June, the share of the result in associated companies and joint ventures was EUR 0.3 million (0.5).

In January–June, financial income and expenses totaled EUR -15.8 million (-34.6). Net interest expenses accounted for EUR 11.0 million (16.2) of the sum and the remainder was mainly attributable to realized and unrealized exchange rate differences related to the hedging of future cash flows, which are not included in the hedge accounting, and other financing expenses.

In January–June, profit before taxes was EUR 211.4 million (149.7).

In January–June, income tax was EUR 52.4 million (40.4). The Group's effective tax rate was 24.8 percent (27.0).

In January–June, net profit was EUR 159.0 million (109.3).

In January–June, the basic earnings per share were EUR 2.01 (1.38) and the diluted earnings per share were EUR 2.00 (1.38).

On a rolling 12-month basis, the return on capital employed was 19.2 percent (15.5) and the return on equity 21.2 percent (17.9). The comparable return on capital employed was 20.2 percent (17.2).

## BALANCE SHEET

At the end of June, the consolidated balance sheet amounted to EUR 4,578.4 million (4,386.3). The total equity at the end of the reporting period was EUR 1,633.7 million (1,434.8). The total equity attributable to the equity holders of the parent company was EUR 1,633.7 million (1,434.8) or EUR 20.63 per share (18.12).

Net working capital totaled EUR 458.3 million (423.9). Sequentially, net working capital increased by EUR 84.2 million excluding the dividend payable.

## CASH FLOW AND FINANCING

In January–June, net cash from operating activities was EUR 95.0 million (253.1). The decrease in net cash from operating activities was mainly due to change in net working capital. Cash flow before financing activities was EUR 69.5 million (200.8), which included cash inflows of EUR 4.6 million (4.6) related to sale of property, plant and equipment. It included cash outflows of EUR 29.3 million (27.6) related to capital expenditures, and EUR 0.9 million (38.6) related to acquisition of Group companies.

At the end of June, interest-bearing net debt was EUR 437.7 million (619.8). Net debt decreased mainly due to strong cash flow from operating activities in 2023. The equity to asset ratio was 41.7 percent (38.9) and gearing 26.8 percent (43.2).

At the end of June, cash and cash equivalents amounted to EUR 518.1 million (362.7). None of the Group's committed EUR 350 million back-up financing facility was in use at the end of the period.

In April 2024, Konecranes paid dividends, amounting to EUR 106.9 million or EUR 1.35 per share, to its shareholders.

## CAPITAL EXPENDITURE

In January–June, capital expenditure excluding acquisitions and joint arrangements amounted to EUR 23.9 million (20.4). The amount consisted mainly of investments in machinery and equipment, buildings, office equipment and information technology.

## ACQUISITIONS AND DIVESTMENTS

In January–June, the cash impact of capital expenditure for acquisitions and joint arrangements was EUR -0.9 million (-38.6). The cash impact of divestment of Businesses and disposal of associated companies was EUR 0.1 million (9.4).

In April 2024, Konecranes acquired the business of German crane and service supplier Kocks Kranbau.

## PERSONNEL

In January–June, the Group had an average of 16,587 employees (16,477). On June 30, 2024 the number of personnel was 16,621 (16,331). In January–June, the Group's personnel increased by 35 people net.

At the end of June, the number of personnel by operating segment was as follows: Service 8,018 employees (7,859), Industrial Equipment 5,259 employees (5,240), Port Solutions 3,244 employees (3,133) and Group staff 100 employees (99).

The Group had 9,848 (9,598) employees working in EMEA, 3,410 (3,249) in the Americas and 3,363 (3,484) in APAC.

## SUSTAINABILITY

Konecranes makes lifting and material flows more productive and sustainable and works for a decarbonized and circular world for its customers and society.

On February 1, 2024 Konecranes announced that it won Pioneer of the Circular Economy award from Pörssisäätiö, Finland's leading share ownership promoter. Konecranes was recognized for its longstanding efforts to reduce material consumption and extend the lifecycle of its material handling solutions.

On February 7, 2024 Konecranes announced that it received an A- rating in the annual climate program of the CDP for a second straight year. The CDP's annual program is a globally recognized benchmark that ranks the efforts of investors, companies, cities, states and regions to manage their environmental impact.

In January–June 2024, sales of Konecranes' "eco portfolio", consisting of fully electrified and hybrid equipment, as well as modernizations and retrofits, totaled 54 percent of Konecranes' sales (56 percent in full-year 2023). For Service, the eco portfolio represented 18 percent of sales (18 percent in full-year 2023), for Industrial Equipment 100 percent (100 percent in full-year 2023) and for Port Solutions 56 percent (57 percent in full-year 2023). The relatively low eco portfolio share of Service is due to only modernizations and retrofits being included in the eco portfolio, although all maintenance work and spare parts aim at extending product lifecycle and increasing resource-efficiency. For Port Solutions, the eco portfolio share is impacted by sales mix and timing of project revenues.

Konecranes has activities that qualify as environmentally sustainable according to the EU Taxonomy Regulation. Konecranes has activities related to its equipment sales that are in the scope of technical screening criteria (TSC) 3.6. Manufacture of other low carbon technologies. These activities are, according to Article 16 of the Taxonomy Regulation, enabling substantial contribution towards climate change mitigation, which is one of the objectives defined in Article 9 of the Regulation. In addition, the Konecranes' service activities within both Business Areas are taxonomy-eligible for their contribution to circular economy and support the transition to circular economy and are described in the TSC 5.1 Repair, refurbishment and remanufacturing and 5.2 Sale of spare parts. These activities are, according to Article 16 of the Taxonomy Regulation, contributing substantially to a circular economy, which is one of the objectives defined in Article 9 of the Regulation.

More detailed information on Taxonomy eligibility and alignment, and the calculation method is available in Konecranes' 2023 Annual Report.

# BUSINESS SEGMENTS

## SERVICE

| | 4–6/ 2024 | 4–6/ 2023 | Change percent | Change % at comparable currency rates | 1–6/ 2024 | 1–6/ 2023 | Change percent | Change % at comparable currency rates | 1–12/2023 |
|---|---|---|---|---|---|---|---|---|---|
| Orders received, MEUR | 406.4 | 374.5 | 8.5 | 8.5 | 794.9 | 753.3 | 5.5 | 6.2 | 1,490.7 |
| Order book, MEUR | 470.9 | 477.1 | -1.3 | -1.5 | 470.9 | 477.1 | -1.3 | -1.5 | 443.5 |
| Agreement base value, MEUR | 331.8 | 313.9 | 5.7 | 5.9 | 331.8 | 313.9 | 5.7 | 5.9 | 318.3 |
| Net sales, MEUR | 396.3 | 364.5 | 8.7 | 8.8 | 763.6 | 718.1 | 6.3 | 7.0 | 1,490.4 |
| | | | | | | | | | |
| Comparable EBITA, MEUR [1] | 87.5 | 71.1 | 23.0 | | 160.4 | 137.4 | 16.8 | | 296.2 |
| Comparable EBITA, % [1] | 22.1% | 19.5% | | | 21.0% | 19.1% | | | 19.9% |
| Purchase price allocation amortization, MEUR | -4.1 | -4.6 | -11.6 | | -8.6 | -8.2 | 4.6 | | -17.4 |
| Items affecting comparability, MEUR | 0.0 | -0.8 | | | -0.5 | -0.9 | | | -1.9 |
| Operating profit (EBIT), MEUR | 83.4 | 65.7 | 26.9 | | 151.3 | 128.3 | 18.0 | | 276.9 |
| Operating profit (EBIT), % | 21.0% | 18.0% | | | 19.8% | 17.9% | | | 18.6% |
| | | | | | | | | | |
| Personnel at the end of period | 8,018 | 7,859 | 2.0 | | 8,018 | 7,859 | 2.0 | | 8,010 |

[1] *Excluding items affecting comparability and purchase price allocation amortization. See also note 11 in the summary financial statements.*

### Operational highlights in Q2 2024:

- Strongest orders activity for the quarter came from the automotive, general industrial machinery, metals, paper and mining industries with several large modernization orders from power, general industrial machinery, automotive, and metals customers.
- Konecranes released a new version of our Field Service Management and CRM software with improvements in both office and mobile field versions in terms of planning, technician support and offer configuration.

**In the second quarter**, order intake in Service increased 8.5 percent to EUR 406.4 million (374.5). On a comparable currency basis, orders received increased 8.5 percent. Order intake increased in field service and parts. Orders received increased in the Americas and EMEA but decreased in APAC.

The order book decreased 1.3 percent to EUR 470.9 million (477.1). On a comparable currency basis, the order book decreased 1.5 percent.

The annual value of the agreement base increased 5.7 percent year-on-year to EUR 331.8 million (313.9). On a comparable currency basis, the annual value of the agreement base increased 5.9 percent. Sequentially, the annual value of the agreement base increased 1.8 percent on a reported basis and 1.4 percent on a comparable currency basis.

Sales increased 8.7 percent to EUR 396.3 million (364.5). On a comparable currency basis, sales increased 8.8 percent. Sales increased in field service and parts. Sales increased in all three regions.

The second-quarter comparable EBITA was EUR 87.5 million (71.1) and the comparable EBITA margin 22.1 percent (19.5). The increase in the comparable EBITA margin was mainly attributable to pricing and higher volumes. Gross margin increased on a year-on-year basis. The operating profit was EUR 83.4 million (65.7) and the operating margin 21.0 percent (18.0).

**In January–June**, orders received totaled EUR 794.9 million (753.3), corresponding to an increase of 5.5 percent. On a comparable currency basis, orders received increased 6.2 percent.

Sales increased 6.3 percent to EUR 763.6 million (718.1). On a comparable currency basis, sales increased 7.0 percent. Sales increased in field service and parts.

The comparable EBITA was EUR 160.4 million (137.4) and the comparable EBITA margin was 21.0 percent (19.1). The increase in the comparable EBITA margin was mainly attributable to pricing and higher volumes. The operating profit was EUR 151.3 million (128.3) and the operating margin 19.8 percent (17.9).

## INDUSTRIAL EQUIPMENT

| | 4–6/ 2024 | 4–6/ 2023 | Change percent | Change % at comparable currency rates | 1–6/ 2024 | 1–6/ 2023 | Change percent | Change % at comparable currency rates | 1–12/2023 |
|---|---|---|---|---|---|---|---|---|---|
| Orders received, MEUR [1] | 304.5 | 332.0 | -8.3 | -8.5 | 617.5 | 772.7 | -20.1 | -19.8 | 1,354.4 |
| of which external, MEUR | 277.6 | 310.8 | -10.7 | -10.9 | 566.8 | 726.0 | -21.9 | -21.6 | 1,261.8 |
| Order book, MEUR | 912.0 | 968.2 | -5.8 | -6.0 | 912.0 | 968.2 | -5.8 | -6.0 | 892.3 |
| Net Sales, MEUR [1] | 326.6 | 304.8 | 7.1 | 7.2 | 609.7 | 613.1 | -0.6 | 0.0 | 1,255.8 |
| of which external, MEUR | 306.3 | 287.1 | 6.7 | 6.8 | 568.2 | 573.8 | -1.0 | -0.4 | 1,173.8 |
| | | | | | | | | | |
| Comparable EBITA, MEUR [2] | 31.9 | 17.9 | 78.1 | | 50.4 | 40.6 | 24.1 | | 87.4 |
| Comparable EBITA, % [1, 2] | 9.8% | 5.9% | | | 8.3% | 6.6% | | | 7.0% |
| Purchase price allocation amortization, MEUR | -1.7 | -1.8 | -1.3 | | -3.5 | -3.5 | -1.3 | | -7.0 |
| Items affecting comparability, MEUR | -1.0 | 8.5 | | | -4.9 | 7.7 | | | -13.5 |
| Operating profit (EBIT), MEUR | 29.2 | 24.7 | 18.4 | | 42.0 | 44.8 | -6.2 | | 66.9 |
| Operating Profit (EBIT), % [1] | 8.9% | 8.1% | | | 6.9% | 7.3% | | | 5.3% |
| | | | | | | | | | |
| Personnel at the end of period | 5,259 | 5,240 | 0.4 | | 5,259 | 5,240 | 0.4 | | 5,253 |

[1] *Previous year restated due to the change in reporting in which the internal component orders received from and internal component sales to Port Solutions have been transferred to internal items within the Port Solutions.*
[2] *Excluding items affecting comparability and purchase price allocation amortization. See also note 11 in the summary financial statements.*

### Operational highlights in Q2 2024:

- In May, Konecranes acquired patents and copyrights to the source code and database of CATs Crane Automation Technology Systems GmbH & Co. The acquisition gives Konecranes a further competitive edge in the industrial crane market, especially in the automotive and steel industries and enables expansion in automation solutions portfolio.
- Q2 was solid for Standard Equipment orders and the funnel is strong for Process Cranes and Nuclear Equipment. Our Net Promoter Score continues to improve. Construction, automotive, general industry machinery for the energy, agriculture and pulp and paper sector, and defense industries had the strongest order activity for the quarter with multiple large equipment orders from customers in the defense, energy, automotive and aviation industries.
- Konecranes secured a significant industrial crane order from an automotive supply customer including one 50t and three 30t top-running double-girder cranes equipped with SMART features for their new facility in North America.

**In the second quarter**, Industrial Equipment's orders received totaled EUR 304.5 million (332.0), corresponding to a decrease of 8.3 percent. On a comparable currency basis, orders received decreased 8.5 percent. External orders received decreased 10.7 percent on a reported basis and 10.9 percent on a comparable currency basis. Order intake increased in standard cranes and components but decreased in process cranes. Orders received decreased in all regions.

The order book decreased 5.8 percent to EUR 912.0 million (968.2). On a comparable currency basis, the order book decreased 6.0 percent.

Sales increased 7.1 percent to EUR 326.6 million (304.8). On a comparable currency basis, sales increased 7.2 percent. External sales increased 6.7 percent on a reported basis and 6.8 percent on a comparable currency basis. Sales increased in standard cranes, process cranes and components. Sales increased in the Americas and EMEA but decreased in APAC.

The second-quarter comparable EBITA was EUR 31.9 million (17.9) and the comparable EBITA margin 9.8 percent (5.9). The increase in the comparable EBITA margin was mainly attributable to volume growth and good strategy execution. Gross margin increased on a year-on-year basis. Operating profit was EUR 29.2 million (24.7) and the operating margin 8.9 percent (8.1).

**In January–June**, orders received totaled EUR 617.5 million (772.7), corresponding to an decrease of 20.1 percent. On a comparable currency basis, orders received decreased 19.8 percent. External orders received decreased 21.9 percent on a reported basis and 21.6 percent on a comparable currency basis. Order intake increased in components but decreased in standard cranes and process cranes. Orders received was negatively impacted by the divestment of MHE-Demag's Industrial Products business, which was divested in the second quarter in 2023.

Sales decreased 0.6 percent to EUR 609.7 million (613.1). On a comparable currency basis, sales increased 0.0 percent. External sales decreased 1.0 percent on a reported basis and 0.4 percent on a comparable currency basis. Sales remained approximately flat in standard cranes but increased in process cranes and components. Sales were negatively impacted by the divestment of MHE-Demag's Industrial Products business.

The comparable EBITA was EUR 50.4 million (40.6) and the comparable EBITA margin 8.3 percent (6.6). The increase in the comparable EBITA margin was mainly attributable to good strategy execution and pricing. The operating profit was EUR 42.0 million (44.8) and the operating margin 6.9 percent (7.3).

## PORT SOLUTIONS

| | 4–6/ 2024 | 4–6/ 2023 | Change percent | Change % at comparable currency rates | 1–6/ 2024 | 1–6/ 2023 | Change percent | Change % at comparable currency rates | 1–12/2023 |
|---|---|---|---|---|---|---|---|---|---|
| Orders received, MEUR | 308.0 | 420.4 | -26.7 | -26.9 | 556.3 | 932.9 | -40.4 | -40.3 | 1,468.5 |
| Order book, MEUR | 1,604.2 | 1,966.1 | -18.4 | -18.8 | 1,604.2 | 1,966.1 | -18.4 | -18.8 | 1,705.0 |
| Net sales, MEUR | 347.6 | 278.0 | 25.0 | 25.0 | 647.5 | 550.8 | 17.5 | 17.7 | 1,370.8 |
| of which service, MEUR | 72.5 | 53.1 | 36.4 | 36.1 | 133.2 | 108.3 | 23.0 | 23.3 | 233.3 |
| | | | | | | | | | |
| Comparable EBITA, MEUR [1] | 36.4 | 18.2 | 99.8 | | 57.6 | 36.0 | 60.2 | | 102.7 |
| Comparable EBITA, % [1] | 10.5% | 6.6% | | | 8.9% | 6.5% | | | 7.5% |
| Purchase price allocation amortization, MEUR | -1.7 | -1.6 | 5.4 | | -3.4 | -3.3 | 2.7 | | -6.6 |
| Items affecting comparability, MEUR | -1.2 | -1.3 | | | -1.3 | -1.1 | | | -1.1 |
| Operating profit (EBIT), MEUR | 33.5 | 15.3 | 119.0 | | 52.9 | 31.6 | 67.5 | | 95.1 |
| Operating profit (EBIT), % | 9.6% | 5.5% | | | 8.2% | 5.7% | | | 6.9% |
| | | | | | | | | | |
| Personnel at the end of period | 3,244 | 3,133 | 3.5 | | 3,244 | 3,133 | 3.5 | | 3,222 |

[1] *Excluding items affecting comparability and purchase price allocation amortization. See also note 11 in the summary financial statements.*

### Operational highlights in Q2 2024:

- In June, Konecranes attended TOC Europe 2024 in Rotterdam, the Netherlands. In the event Konecranes announced four new portfolio launches:
  - A redesigned Konecranes Noell Straddle Carrier with interchangeable power modules, including hybrid, battery and hydrogen options, to provide the industry greater flexibility. The new uniform design facilitates faster delivery times and availability of spare parts.
  - Konecranes E-VER electric forklift offering expanded to heavy duty range of 18–25 tons. The new model can lift 10% faster and accelerate up to 20% more quickly on slopes versus a diesel forklift, with reduced energy consumption and losses allowing the truck to use energy more efficiently. At the end of the forklift's service life, the batteries can be used as emergency reserves at charging stations or as backup power.
  - Future Fields, an automation concept that incorporates an innovative multi-trolley ship-to-shore (STS) crane, an automated guided vehicle (AGV) and Automated High-Bay Container Storage to tackle challenges such as increasing vessel sizes and limited availability of land. Future Fields can improve productivity, consistency and capacity in container handling.
  - renewed Remote Support services for ports and terminals, reducing the need for technicians to travel to site locations or wait on resources. Remote Support gives customers instant access to Konecranes experts through a dedicated hotline phone number, the Konecranes Support online platform and video calling for troubleshooting.
- Konecranes Gottwald Mobile Harbor Cranes had a continued strong order momentum in Q2.

**In the second quarter**, Port Solutions' order intake totaled EUR 308.0 million (420.4), representing a decrease of 26.7 percent. On a comparable currency basis, orders received decreased 26.9 percent. Orders received decreased in Americas and EMEA but increased in APAC.

The order book decreased 18.4 percent to EUR 1,604.2 million (1,966.1). On a comparable currency basis, the order book decreased 18.8 percent.

Sales increased 25.0 percent to EUR 347.6 million (278.0). On a comparable currency basis, sales increased 25.0 percent.

The second-quarter comparable EBITA was EUR 36.4 million (18.2) and the comparable EBITA margin 10.5 percent (6.6). The increase in the comparable EBITA margin was mainly attributable to pricing, higher volumes and mix. Gross margin increased on a year-on-year basis. Operating profit was EUR 33.5 million (15.3) and the operating margin 9.6 percent (5.5).

**In January–June**, orders received totaled EUR 556.3 million (932.9), corresponding to a decrease of 40.4 percent. On a comparable currency basis, orders received decreased 40.3 percent.

Sales increased 17.5 percent to EUR 647.5 million (550.8). On a comparable currency basis, sales increased 17.7 percent.

The comparable EBITA was EUR 57.6 million (36.0) and the comparable EBITA margin 8.9 percent (6.5). The increase in the comparable EBITA margin was mainly attributable to higher volumes, pricing and mix. Gross margin increased on a year-on-year basis. Operating profit was EUR 52.9 million (31.6) and the operating margin 8.2 percent (5.7).

## GROUP OVERHEADS

**In the second quarter**, the comparable unallocated Group overhead costs and eliminations were EUR 8.6 million (9.0), representing 0.8 percent of sales (1.0).

The unallocated Group overhead costs and eliminations were EUR 8.3 million (7.7), representing 0.8 percent of sales (0.8). These included items affecting comparability of EUR -0.3 million (-1.3).

**In January–June**, the comparable unallocated Group overhead costs and eliminations were EUR 19.4 million (20.3), representing 1.0 percent of sales (1.1).

The unallocated Group overhead costs and eliminations were EUR 19.4 million (21.0), representing 1.0 percent of sales (1.2). These included items affecting comparability of EUR 0.0 million (0.7).

## ADMINISTRATION

### Decisions of the Annual General Meeting

The Annual General Meeting was held on March 27, 2024. The meeting approved the Company's annual accounts for the fiscal year 2023, discharged the members of the Board of Directors and the CEO from liability, and approved all proposals made by the Board of Directors and its committees and the Shareholders' Nomination Board to the AGM.

The AGM approved the Board's proposal that a dividend of EUR 1.35 per share be distributed. The dividend was paid on 10 April 2024.

The AGM approved the Remuneration Report. The resolution by the AGM on approval of the Remuneration report is advisory.

The AGM decided to support the Remuneration Policy. The resolution by the AGM on approval of the Remuneration Policy is advisory.

The AGM approved the Shareholders' Nomination Board's proposal that the annual remuneration for the Board of Directors and the meeting fees for the committees and meetings of the Board of Directors remain unchanged.

The AGM approved the Shareholders' Nomination Board's proposal that the number of members of the Board of Directors shall be eight. The current Board members Pauli Anttila, Pasi Laine, Ulf Liljedahl, Gun Nilsson, Sami Piittisjärvi, and Päivi Rekonen were re-elected, and Thomas Schulz and Birgit Seeger were elected as new members. Pasi Laine was elected as Chair of the Board of Directors.

The AGM approved the Board's proposal that Ernst & Young Oy be re-elected as the Company's auditor. The remuneration will be paid according to an invoice approved by the Company.

The AGM approved the Board's proposal to change the language of the Company's Articles of Association to Finnish and the Company's business name into Konecranes Oyj.

The AGM authorized the Board to decide on the repurchase and/or on the acceptance as pledge of the Company's own shares.

The AGM authorized the Board to decide on the issuance of shares as well as on the issuance of special rights entitling to shares.

The AGM authorized the Board to decide on the transfer of the Company's own shares.

The AGM authorized the Board to decide on a directed issuance of shares without payment for an Employee Share Savings Plan.

The AGM authorized the Board to decide on donations.

The resolutions of the AGM have been published in the stock exchange release dated March 27, 2024.

### Board of Directors

The Board of Directors elected in the Annual General Meeting 2024 consists of:

- Pasi Laine, Chair of the Board
- Pauli Anttila, Member of the Board
- Ulf Liljedahl, Member of the Board
- Gun Nilsson, Member of the Board
- Päivi Rekonen, Member of the Board
- Thomas Schulz, Member of the Board
- Birgit Seeger, Member of the Board
- Sami Piittisjärvi, Member of the Board

The term of office ends at the closing of the Annual General Meeting in 2025.

On March 27, 2024, Konecranes announced that the Board had held its first meeting. The Board decided to continue with an Audit Committee and a Human Resources Committee.

Ulf Liljedahl was elected Chair of the Audit Committee, and Gun Nilsson, Päivi Rekonen and Birgit Seeger as Committee members. Pasi Laine was elected Chair of the Human Resources Committee, and Pauli Anttila and Thomas Schulz as Committee members.

All Board members with the exception of Sami Piittisjärvi are deemed to be independent of the Company and all Board members with the exception of Pauli Anttila are deemed to be independent of the Company's significant shareholders.

Sami Piittisjärvi is deemed not to be independent of the Company due to his current position as an employee of Konecranes. Pauli Anttila is deemed not to be independent of a significant shareholder of the Company based on his current position as Investment Director and Member of the Management Team at Solidium Oy.

### Konecranes Leadership Team

In January–June, Konecranes Leadership Team consisted of:

- Anders Svensson, President and CEO
- Teo Ottola, CFO, Deputy CEO
- Fabio Fiorino, Executive Vice President, Industrial Service and Equipment
- Juha Pankakoski, Executive Vice President, Port Solutions (until November 2024)
- Claes Erixon, Executive Vice President, Technologies (since May 13, 2024)
- Christine George, Executive Vice President, Corporate Strategy & Business Development (since April 8, 2024)
- Anneli Karkovirta, Executive Vice President, People and Culture
- Sirpa Poitsalo, Executive Vice President, General Counsel

On December 15, 2023, Konecranes announced that Minna Aila had been appointed Executive Vice President, Corporate Affairs & Brand, and member of the Konecranes Leadership Team. She started at Konecranes on July 1, 2024.

On March 11, 2024, Konecranes announced that Christine George had been appointed as Executive Vice President, Corporate Strategy & Business Development, and member of the Konecranes Leadership Team. She started at Konecranes on April 8, 2024.

On April 30, 2024, Konecranes announced that Claes Erixon had been appointed Executive Vice President, Technologies, and member of the Konecranes Leadership Team. He started at Konecranes on May 13, 2024.

On June 14, 2024, Konecranes announced that Juha Pankakoski, Executive Vice President, Port Solutions, and a member of the Konecranes Leadership Team, had decided to leave Konecranes to take a position at another company. He will leave Konecranes in November 2024 at the latest.

## SHARES AND TRADING

### Share capital and shares

On June 30, 2024, the company's registered share capital totaled EUR 30.1 million. On June 30, 2024, the number of shares including treasury shares totaled 79,221,906.

### Treasury shares

On June 30, 2024, Konecranes Plc was in possession of 12,788 treasury shares, which corresponds to 0.0 percent of the total number of shares, and which had on that date a market value of EUR 0.7 million.

On January 2, 2024, 6,868 treasury shares were conveyed without consideration as the reward payment to the key employee participating in the Konecranes Restricted Share Unit Plan 2017. After the share delivery, Konecranes holds a total of 12,788 own shares.

### Market capitalization and trading volume

The closing price for the Konecranes shares on the Nasdaq Helsinki on June 28, 2024, was EUR 52.95. The volume-weighted average share price in January–June was EUR 47.87, the highest price being EUR 56.85 in June and the lowest EUR 38.09 in January. In January–June, the trading volume on the Nasdaq Helsinki totaled 19.1 million, corresponding to a turnover of approximately EUR 912.9 million. The average daily trading volume was 153,794 shares representing an average daily turnover of EUR 7.4 million.

On June 30, 2024, the total market capitalization of Konecranes Plc was EUR 4,194.8 million including treasury shares. The market capitalization was EUR 4,194.1 million excluding treasury shares.

### Performance Share Plans 2022, 2023 and 2024

On February 1, 2024, Konecranes announced that the Board of Directors had decided to establish a new Performance Share Plan 2024 for Konecranes key employees. The Plan has a three-year performance period from 2024 to 2026. The Plan has three performance criteria: the cumulative comparable Earnings per Share (EPS) for the financial years 2024–2026 with a 55 percent's weighting, the compound annual growth rate (CAGR) for Sales for the financial years 2024–2026 with a 35 percent's weighting and the CO2 emissions from own operations for the financial years 2024–2026 with a 10 percent's weighting. The targets for the three-year performance period have also been decided by the Board of Directors. The target group of the Plan consists of approximately 170 Konecranes key employees. Additional information, including essential terms and conditions of the Plan, is available in the stock exchange release dated February 1, 2024.

On February 1, 2024, Konecranes announced that the Board of Directors had decided the criterion for the measurement period 2024 of the Performance Share Plan 2022. The criterion is comparable earnings per share (EPS). Also, the targets for the measurement period 2024 were decided by the Board of Directors. Additional information on the criterion is available in the stock exchange release dated February 1, 2024.

Additional information, including essential terms and conditions of the Plan 2022 in the stock exchange release published on March 30, 2022. Information, including essential terms and conditions of the Performance Share Plan 2023, is available in the stock exchange release published on February 1, 2023.

### Employee Share Savings Plan

On February 1, 2024, Konecranes announced that the Board of Directors had decided to launch a new Plan Period relating to the Employee Share Savings Plan. The new Plan Period began on July 1, 2024, and will end on June 30, 2025. The other terms and conditions approved by the Board have been published in the stock exchange release dated February 1, 2024.

## NOTIFICATIONS OF MAJOR SHAREHOLDINGS

In January–June, Konecranes did not receive notifications of major shareholdings.

## RISKS AND UNCERTAINTIES

Global component and labor availability challenges and other global supply chain constraints may lead to production and customer delivery delays and have a negative impact on Konecranes sales and cash flow. Inflation may also increase risk for negative impact on Konecranes cash flow and result. Furthermore, high inflation can increase the likelihood of weaker demand conditions and credit losses.

Global pandemics, such as COVID-19, have and may have a negative impact on Konecranes' customers and its own operations. Physical restrictions on the daily conduct of people and businesses can lead to lower revenue recognition and adversely impact cash flow. Physical restrictions may also lead to component availability and other supply chain issues and inventory obsolescence. Furthermore, global pandemics can increase the likelihood of weaker demand conditions and, as a result, may lead to overcapacity, impairment of assets and credit losses.

Konecranes operates in emerging countries that face political, economic, and regulatory uncertainties. Adverse changes in the operating environment of these countries may result in currency losses, elevated delivery costs, or loss of assets. Konecranes operates a crane factory in Zaporizhzhia, Ukraine. In 2022, Konecranes impaired all Ukraine related assets as the level of uncertainty regarding Konecranes' operations in Ukraine remains high due to the ongoing war.

The operations in emerging countries have had a negative impact on the aging structure of accounts receivable and may increase credit losses or the need for higher provisions for doubtful accounts.

Political risks and uncertainties have also increased outside the emerging countries due to the emergence of populism, patriotism, and protectionism in a number of economies. This has led and can lead to changes in supply chains as well as increases in tariffs on imported goods. These risks may result in a decrease in profitability.

Konecranes has made several acquisitions and expanded organically into new countries. A failure to integrate acquired businesses or grow newly established operations may result in a decrease in profitability and impairment of goodwill and other assets.

One of the key strategic initiatives of Konecranes is oneKONECRANES. This initiative involves a major capital expenditure on information systems. A higher-than-expected development or implementation costs, or a failure to extract business benefits from new processes and systems may lead to an impairment of assets or decrease in profitability.

Konecranes delivers projects, which involve risks related, for example, to engineering and project execution with Konecranes' suppliers. A failure to plan or manage these projects may lead to higher-than-estimated costs or disputes with customers.

Challenges in financing, e.g., due to currency fluctuations, may force customers to postpone projects or even cancel the existing orders. Konecranes intends to avoid incurring costs for major projects under construction in excess of advance payments. However, it is possible that the cost-related commitments in some projects temporarily exceed the number of advance payments.

Cyber security risks have increased in Konecranes' industry, as in most industries, in recent years. Potential cyber-attacks against Konecranes or its suppliers may result in delivery delays and/or a decrease in profitability.

The Group's risks and risk management are discussed in the Notes to the Financial Statements and the Governance Supplement to the Annual Report.

## STOCK EXCHANGE RELEASES DURING JANUARY–JUNE

| Date | Release |
|---|---|
| June 14, 2024 | Change in Konecranes Leadership Team: Juha Pankakoski, EVP Port Solutions, will leave Konecranes |
| June 12, 2024 | Inside information: Profit warning - Konecranes upgrades its profitability guidance for 2024 |
| April 30, 2024 | Change in Konecranes Leadership Team: Claes Erixon appointed EVP, Technologies |
| April 25, 2024 | Konecranes Plc: Interim report, January-March 2024: Record-high Q1 profitability |
| March 28, 2024 | The amendment of the Articles of Association of Konecranes Oyj has been registered in the Finnish Trade Register |
| March 27, 2024 | Konecranes Plc: Board of Directors' organizing meeting |
| March 27, 2024 | Resolutions of Konecranes Plc's Annual General Meeting of shareholders |
| March 11, 2024 | Change in Konecranes Leadership Team: Christine George appointed EVP, Corporate Strategy & Business Development |

| Date | Release |
|---|---|
| February 28, 2024 | Konecranes Plc's Annual Report 2023 published |
| February 02, 2024 | Konecranes Plc's Board of Directors convenes the Annual General Meeting 2024 |
| February 02, 2024 | Konecranes Plc's Financial statement release 2023: All-time high sales and comparable EBITA margin in 2023 |
| February 01, 2024 | The Board of Directors of Konecranes Plc has decided to continue the Employee Share Savings Plan |
| February 01, 2024 | The Board of Directors of Konecranes Plc has decided the criterion for the measurement period 2024 of the Performance Share Plan 2022 |
| February 01, 2024 | The Board of Directors of Konecranes Plc has decided to establish a new Performance Share Plan |
| January 30, 2024 | Konecranes Plc's Shareholders' Nomination Board's proposals for the composition and compensation of the Board of Directors |

## CORPORATE PRESS RELEASES DURING JANUARY–JUNE

| Date | Release |
|---|---|
| June 26, 2024 | Intergis adds flexibility to cargo handling in South Korea with Konecranes Gottwald Generation 6 Mobile Harbor Crane |
| June 11, 2024 | Konecranes powers up for the future by expanding its electrified portfolio and redefining operations between ship and container stack technology |
| May 28, 2024 | Florida's SeaPort Manatee orders two Konecranes Gottwald Generation 6 Mobile Harbor Cranes to expand capacity |
| April 11, 2024 | Konecranes' Interim report, January-March 2024 will be published on April 25, 2024, conference call time changed |
| April 11, 2024 | Bahamas port goes electric with Konecranes Gottwald Generation 6 Mobile Harbor Crane |
| April 11, 2024 | Konecranes' Interim report, January-March 2024 will be published on April 25, 2024 |
| April 3, 2024 | Konecranes strengthens its port services presence with acquisition of German Kocks Kranbau GmbH |
| March 19, 2024 | Changes in reporting Industrial Equipment's order intake and net sales with an impact on Industrial Equipment's reported profitability |
| March 19, 2024 | Konecranes launches smart, connected industrial crane to tap opportunities across multiple customer segments |
| February 16, 2024 | Australia's Intermodal Terminal Company orders seven electric Konecranes RMG cranes for new Melbourne freight facility |
| February 07, 2024 | Konecranes' climate work earns Leadership ranking from the CDP for a second consecutive year |
| February 01, 2024 | Konecranes wins Pioneer of the Circular Economy award from Finland's leading share ownership promoter |
| January 30, 2024 | Konecranes to supply fully automated cranes to Elixir Group's new waste-to-energy facility in Serbia |
| January 24, 2024 | Verbrugge International streamlines operations with advanced Terminal Operating Systems from Konecranes |
| January 19, 2024 | Konecranes' Financial statement release 2023 will be published on February 2, 2024 |
| January 18, 2024 | Konecranes' new brand identity reflects its ambition to become a global material handling solutions leader |
| January 05, 2024 | Konecranes to modernize two cranes for Fortum Power & Heat at Finland's largest hydropower plant |

## DEMAND OUTLOOK

Our demand environment within industrial customer segments has remained good and continues on a healthy level.

Global container throughput continues on a high level, and long-term prospects related to global container handling remain good overall.

## FINANCIAL GUIDANCE

Konecranes expects net sales to remain approximately on the same level or to increase in 2024 compared to 2023. Konecranes expects the full-year 2024 comparable EBITA margin to improve from 2023.

Espoo, July 25, 2024
Konecranes Plc
Board of Directors

**Important Notice**

The information in this report contains forward-looking statements, which are information on Konecranes' current expectations and projections relating to its financial condition, results of operations, plans, objectives, future performance and business. All statements other than statements of historical fact included herein are forward-looking statements including, without limitation, those regarding:

- expectations for general economic development and market situation,
- expectations for general developments in the industry,
- expectations regarding customer industry profitability and investment willingness,
- expectations for company growth, development, and profitability,
- expectations regarding market demand for Konecranes' products and services,
- expectations regarding the successful completion of acquisitions on a timely basis and Konecranes' ability to achieve the set targets and synergies,
- expectations regarding competitive conditions and
- expectations regarding cost savings.

These statements may include, without limitation, any statements preceded by, followed by or including words such as "target," "believe," "expect," "aim," "intend," "may," "anticipate," "estimate," "plan," "project," "will," "can have," "likely," "should," "would," "could" and other words and terms of similar meaning or the negative thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond Konecranes' control that could cause Konecranes' actual results, performance or achievements to be materially different from the expected results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding Konecranes' present and future business strategies and the environment in which it will operate in the future.

Information in this report, including but not limited to forward-looking statements, applies only as of the date of this document and is not intended to give any assurances as to future results.

# Consolidated statement of income

| EUR million | Note | 4–6/ 2024 | 4–6/ 2023 | Change percent | 1–6/ 2024 | 1–6/ 2023 | Change percent | 1–12/ 2023 |
|---|---|---|---|---|---|---|---|---|
| **Sales** | 7 | **1,031.5** | **913.0** | **13.0** | **1,944.6** | **1,812.3** | **7.3** | **3,966.3** |
| Other operating income | | 3.1 | 2.9 | | 7.7 | 5.8 | | 9.5 |
| Materials, supplies and subcontracting | | -436.7 | -385.4 | | -796.6 | -764.3 | | -1,820.3 |
| Personnel cost | | -312.3 | -292.3 | | -640.3 | -583.6 | | -1,186.6 |
| Depreciation and impairments | 8 | -29.2 | -28.3 | | -59.4 | -57.8 | | -114.9 |
| Other operating expenses | | -118.6 | -112.0 | | -229.1 | -228.7 | | -451.5 |
| **Operating profit** | | **137.8** | **98.0** | **40.6** | **226.9** | **183.7** | **23.5** | **402.5** |
| Share of associates' and joint ventures' result | | 0.3 | 0.5 | | 0.3 | 0.5 | | 0.8 |
| Financial income | | 6.1 | 10.5 | | 13.5 | 15.9 | | 32.0 |
| Financial expenses | | -12.3 | -31.5 | | -29.3 | -50.5 | | -67.7 |
| **Profit before taxes** | | **131.9** | **77.5** | **70.3** | **211.4** | **149.7** | **41.2** | **367.6** |
| Taxes | 10 | -32.2 | -20.9 | | -52.4 | -40.4 | | -92.0 |
| **PROFIT FOR THE PERIOD** | | **99.7** | **56.6** | **76.2** | **159.0** | **109.3** | **45.5** | **275.6** |
| | | | | | | | | |
| **Profit for the period attributable to:** | | | | | | | | |
| Shareholders of the parent company | | 99.7 | 56.6 | | 159.0 | 109.3 | | 275.6 |
| Non-controlling interest | | 0.0 | 0.0 | | 0.0 | 0.0 | | 0.0 |
| | | | | | | | | |
| Earnings per share, basic (EUR) | | 1.26 | 0.71 | 76.2 | 2.01 | 1.38 | 45.5 | 3.48 |
| Earnings per share, diluted (EUR) | | 1.26 | 0.71 | 76.2 | 2.00 | 1.38 | 45.5 | 3.46 |

## Consolidated statement of other comprehensive income

| EUR million | 4–6/ 2024 | 4–6/ 2023 | | 1–6/ 2024 | 1–6/ 2023 | | 1–12/ 2023 |
|---|---|---|---|---|---|---|---|
| **Profit for the period** | **99.7** | **56.6** | | **159.0** | **109.3** | | **275.6** |
| **Items that can be reclassified into profit or loss** | | | | | | | |
| Cash flow hedges | -3.9 | 0.0 | | -9.6 | 7.8 | | 12.5 |
| Exchange differences on translating foreign operations | 2.1 | -6.5 | | 2.6 | -11.3 | | -17.0 |
| Income tax relating to items that can be reclassified into profit or loss | 0.8 | 0.0 | | 1.9 | -1.6 | | -2.5 |
| **Items that cannot be reclassified into profit or loss** | | | | | | | |
| Re-measurement gains (losses) on defined benefit plans | 0.0 | 0.0 | | 0.0 | 0.0 | | -15.6 |
| Income tax relating to items that cannot be reclassified into profit or loss | 0.0 | 0.0 | | 0.0 | 0.0 | | 4.5 |
| **Other comprehensive income for the period, net of tax** | **-1.0** | **-6.5** | | **-5.0** | **-5.0** | | **-18.1** |
| **TOTAL COMPREHENSIVE INCOME FOR THE PERIOD** | **98.7** | **50.1** | | **154.0** | **104.2** | | **257.5** |
| | | | | | | | |
| **Total comprehensive income attributable to:** | | | | | | | |
| Shareholders of the parent company | 98.7 | 50.1 | | 154.0 | 104.2 | | 257.5 |
| Non-controlling interest | 0.0 | 0.0 | | 0.0 | 0.0 | | 0.0 |

# Consolidated balance sheet

**EUR million**

| ASSETS | Note | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|---|
| **Non-current assets** | | | | |
| Goodwill | | 1,044.3 | 1,038.7 | 1,038.6 |
| Intangible assets | | 451.8 | 475.7 | 458.1 |
| Property, plant and equipment | | 358.9 | 342.4 | 359.9 |
| Construction in progress | | 21.2 | 25.1 | 15.8 |
| Investments accounted for using the equity method | | 7.0 | 7.0 | 6.9 |
| Other non-current assets | | 0.8 | 0.8 | 0.8 |
| Deferred tax assets | | 123.3 | 116.6 | 113.9 |
| **Total non-current assets** | | **2,007.4** | **2,006.4** | **1,994.0** |
| | | | | |
| **Current assets** | | | | |
| Inventories | | | | |
| Raw material and semi-manufactured goods | | 402.3 | 407.0 | 412.5 |
| Work in progress | | 637.8 | 666.3 | 525.7 |
| Advance payments | | 52.7 | 48.9 | 57.7 |
| Total inventories | | 1,092.9 | 1,122.3 | 995.9 |
| Accounts receivable | | 557.6 | 544.4 | 587.5 |
| Other receivables | | 32.8 | 34.1 | 31.0 |
| Loans receivable | | 2.3 | 4.9 | 2.5 |
| Income tax receivables | | 20.6 | 19.7 | 16.5 |
| Contract assets | 7 | 231.1 | 182.7 | 216.9 |
| Other financial assets | | 6.5 | 20.4 | 23.5 |
| Deferred assets | | 109.3 | 88.7 | 98.0 |
| Cash and cash equivalents | | 518.1 | 362.7 | 586.6 |
| **Total current assets** | | **2,571.1** | **2,379.9** | **2,558.4** |
| | | | | |
| **TOTAL ASSETS** | | **4,578.4** | **4,386.3** | **4,552.4** |

# Consolidated balance sheet

**EUR million**

| EQUITY AND LIABILITIES | Note | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|---|
| **Equity attributable to equity holders of the parent company** | | | | |
| Share capital | | 30.1 | 30.1 | 30.1 |
| Share premium | | 39.3 | 39.3 | 39.3 |
| Paid in capital | | 752.7 | 752.7 | 752.7 |
| Fair value reserves | 14 | 1.1 | 5.1 | 8.8 |
| Translation difference | | -6.0 | -2.9 | -8.7 |
| Other reserve | | 63.1 | 64.5 | 71.2 |
| Retained earnings | | 594.4 | 436.9 | 425.8 |
| Net profit for the period | | 159.0 | 109.3 | 275.6 |
| **Total equity attributable to equity holders of the parent company** | | **1,633.7** | **1,434.8** | **1,594.8** |
| | | | | |
| Non-controlling interest | | 0.0 | 0.0 | 0.0 |
| **Total equity** | | **1,633.7** | **1,434.8** | **1,594.8** |
| | | | | |
| **Non-current liabilities** | | | | |
| Interest-bearing liabilities | 13 | 428.9 | 907.9 | 727.7 |
| Other long-term liabilities | | 230.8 | 217.1 | 232.5 |
| Provisions | | 22.6 | 21.2 | 19.9 |
| Deferred tax liabilities | | 126.1 | 132.1 | 131.6 |
| **Total non-current liabilities** | | **808.4** | **1,278.2** | **1,111.7** |
| | | | | |
| **Current liabilities** | | | | |
| Interest-bearing liabilities | 13 | 529.1 | 79.5 | 227.2 |
| Advance payments received | 7 | 662.8 | 696.5 | 668.8 |
| Accounts payable | | 322.0 | 319.0 | 313.4 |
| Provisions | | 99.8 | 82.6 | 101.9 |
| Other short-term liabilities (non-interest bearing) | | 53.0 | 54.4 | 61.9 |
| Other financial liabilities | | 12.7 | 23.4 | 11.3 |
| Income tax liabilities | | 51.9 | 43.4 | 51.8 |
| Accrued costs related to delivered goods and services | | 192.8 | 169.7 | 181.9 |
| Accruals | | 212.2 | 204.7 | 227.7 |
| **Total current liabilities** | | **2,136.3** | **1,673.3** | **1,845.9** |
| | | | | |
| **Total liabilities** | | **2,944.7** | **2,951.5** | **2,957.6** |
| | | | | |
| **TOTAL EQUITY AND LIABILITIES** | | **4,578.4** | **4,386.3** | **4,552.4** |

# Consolidated statement of changes in equity

| EUR million | Equity attributable to equity holders of the parent company: Share capital | Share premium | Paid in capital | Cash flow hedges | Translation difference |
|---|---|---|---|---|---|
| **Balance at 1 January, 2024** | **30.1** | **39.3** | **752.7** | **8.8** | **-8.7** |
| Dividends paid to equity holders | | | | | |
| Equity-settled share based payments | | | | | |
| Profit for the period | | | | | |
| Other comprehensive income | | | | -7.7 | 2.6 |
| Total comprehensive income | | | | -7.7 | 2.6 |
| **Balance at 30 June, 2024** | **30.1** | **39.3** | **752.7** | **1.1** | **-6.1** |
| | | | | | |
| **Balance at 1 January, 2023** | **30.1** | **39.3** | **752.7** | **-1.1** | **8.3** |
| Dividends paid to equity holders | | | | | |
| Equity-settled share based payments | | | | | |
| Profit for the period | | | | | |
| Other comprehensive income | | | | 6.2 | -11.2 |
| Total comprehensive income | | | | 6.2 | -11.2 |
| **Balance at 30 June, 2023** | **30.1** | **39.3** | **752.7** | **5.1** | **-2.9** |

| EUR million | Equity attributable to equity holders of the parent company: Other Reserve | Retained earnings | Total | Non-controlling interest | Total equity |
|---|---|---|---|---|---|
| **Balance at 1 January, 2024** | **71.2** | **701.3** | **1,594.7** | **0.0** | **1,594.7** |
| Dividends paid to equity holders | | -106.9 | -106.9 | 0.0 | **-106.9** |
| Equity-settled share based payments | -8.1 | 0.0 | -8.1 | | **-8.1** |
| Acquisitions | | 0.0 | 0.0 | 0.0 | **0.0** |
| Profit for the period | | 159.0 | 159.0 | 0.0 | **159.0** |
| Other comprehensive income | | 0.0 | -5.0 | 0.0 | **-5.0** |
| Total comprehensive income | 0.0 | 159.0 | 154.0 | 0.0 | **154.0** |
| **Balance at 30 June, 2024** | **63.1** | **753.4** | **1,633.7** | **0.0** | **1,633.7** |
| | | | | | |
| **Balance at 1 January, 2023** | **67.8** | **535.9** | **1,432.9** | **0.1** | **1,433.0** |
| Dividends paid to equity holders | | -99.0 | -99.0 | 0.0 | **-99.0** |
| Equity-settled share based payments | -3.4 | 0.0 | -3.4 | | **-3.4** |
| Acquisitions | | 0.0 | 0.0 | -0.1 | **-0.1** |
| Profit for the period | | 109.3 | 109.3 | 0.0 | **109.3** |
| Other comprehensive income | | 0.0 | -5.0 | 0.0 | **-5.0** |
| Total comprehensive income | 0.0 | 109.3 | 104.2 | 0.0 | **104.2** |
| **Balance at 30 June, 2023** | **64.5** | **546.1** | **1,434.8** | **0.0** | **1,434.8** |

# Consolidated cash flow statement

| EUR million | 1–6/2024 | 1–6/2023 | 1–12/2023 |
|---|---|---|---|
| **Cash flow from operating activities** | | | |
| Profit for the period | 159.0 | 109.3 | 275.6 |
| Adjustments to net income | | | |
| Taxes | 52.4 | 40.4 | 92.0 |
| Financial income and expenses | 15.8 | 34.6 | 35.7 |
| Share of associates' and joint ventures' result | -0.3 | -0.5 | -0.8 |
| Depreciation and impairments | 59.4 | 57.8 | 114.9 |
| Profits and losses on sale of fixed assets and businesses | -1.0 | 0.4 | -0.2 |
| Other adjustments | -7.8 | -4.2 | 3.5 |
| **Operating income before change in net working capital** | **277.6** | **237.7** | **520.7** |
| | | | |
| Change in interest-free current receivables | 27.6 | 66.8 | -23.0 |
| Change in inventories | -94.0 | -152.8 | -25.2 |
| Change in interest-free current liabilities | -33.1 | 138.8 | 170.1 |
| **Change in net working capital** | **-99.5** | **52.8** | **121.9** |
| | | | |
| **Cash flow from operations before financing items and taxes** | **178.1** | **290.5** | **642.6** |
| | | | |
| Interest received | 25.0 | 22.9 | 49.5 |
| Interest paid | -36.4 | -36.9 | -77.0 |
| Other financial income and expenses | -3.1 | 27.1 | 27.3 |
| Income taxes paid | -68.7 | -50.5 | -85.1 |
| **Financing items and taxes** | **-83.1** | **-37.4** | **-85.3** |
| | | | |
| **NET CASH FROM OPERATING ACTIVITIES** | **95.0** | **253.1** | **557.3** |
| | | | |
| **Cash flow from investing activities** | | | |
| Acquisition of Group companies, net of cash | -0.9 | -38.6 | -39.0 |
| Divestment of Businesses, net of cash | 0.0 | 8.9 | 9.0 |
| Proceeds from disposal of associated company | 0.1 | 0.5 | 0.5 |
| Capital expenditures | -29.3 | -27.6 | -52.4 |
| Proceeds from sale of property, plant and equipment | 4.6 | 4.6 | 6.5 |
| **NET CASH USED IN INVESTING ACTIVITIES** | **-25.5** | **-52.3** | **-75.4** |
| | | | |
| **Cash flow before financing activities** | **69.5** | **200.8** | **481.9** |
| | | | |
| **Cash flow from financing activities** | | | |
| Repayments of borrowings | -6.9 | -155.4 | -160.6 |
| Repayments of lease liability | -23.5 | -21.9 | -44.1 |
| Proceeds from (+), payments of (-) current borrowings | -0.6 | 29.3 | -0.4 |
| Change in loans receivable | 0.3 | -1.0 | 0.6 |
| Acquired non controlling interest | 0.0 | -0.1 | -0.1 |
| Dividends paid to equity holders of the parent | -106.9 | -99.0 | -99.0 |
| **NET CASH USED IN FINANCING ACTIVITIES** | **-137.6** | **-248.1** | **-303.6** |
| | | | |
| Translation differences in cash | -0.4 | -3.9 | -5.6 |
| | | | |
| **CHANGE OF CASH AND CASH EQUIVALENTS** | **-68.5** | **-51.1** | **172.7** |
| | | | |
| Cash and cash equivalents at beginning of period | 586.6 | 413.9 | 413.9 |
| Cash and cash equivalents at end of period | 518.1 | 362.7 | 586.6 |
| **CHANGE OF CASH AND CASH EQUIVALENTS** | **-68.5** | **-51.1** | **172.7** |

*The effect of changes in exchange rates has been eliminated by converting the opening balance at the rates current on the last day of the reporting period.*

**FREE CASH FLOW (alternative performance measure)**

| EUR million | 1–6/2024 | 1–6/2023 | 1–12/2023 |
|---|---|---|---|
| Net cash from operating activities | 95.0 | 253.1 | 557.3 |
| Capital expenditures | -29.3 | -27.6 | -52.4 |
| Proceeds from sale of property, plant and equipment | 4.6 | 4.6 | 6.5 |
| **Free cash flow** | **70.3** | **230.0** | **511.4** |

# Notes

## 1. CORPORATE INFORMATION

Konecranes Plc ("Konecranes Group" or "the Group") is a Finnish public limited company organized under the laws of Finland and domiciled in Hyvinkää. The company is listed on the NASDAQ Helsinki.

Konecranes is a world-leading manufacturer and servicer of cranes, lifting equipment and machine tools, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes operates internationally, with its products being manufactured in North and South America, Europe, Africa, the Middle East, and Asia and sold worldwide. Konecranes has three operating segments Service, Industrial Equipment and Port Solutions.

## 2. BASIS OF PREPARATION

The unaudited interim condensed consolidated financial statements of Konecranes Plc for six months ending 30.6.2024 and 30.6.2023 have been prepared in accordance with International Accounting Standard 34 Interim Financial Reporting (''IAS 34''). As such, they do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual consolidated financial statements as of December 31, 2023. The interim condensed consolidated financial statements including notes thereto are presented in millions of euros and all values are rounded to the nearest million (€ 000,000) except when otherwise indicated.

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements in accordance with IFRS requires management to make estimates and judgments that affect the valuation of reported assets and liabilities and other information, such as contingent liabilities and recognition of income and expenses in the statement of income. These assumptions, estimates and judgments are based on management's historical experience, best knowledge about the events and other factors, such as expectations on future events, which are assessed to be reasonable in the given circumstances. Although these estimates and judgments are based on the management's best understanding of current events and circumstances, actual results may differ from the estimates. Possible changes in estimates and assumptions are recognized in the financial reporting period the estimate or assumption is changed.

# Notes

## 4. SIGNIFICANT ACCOUNTING POLICIES

The Company's accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended December 31, 2023.

### Changes in reporting

Konecranes has changed the reporting of orders received and sales in Industrial Equipment segment for 2024. Some of Port Solutions' key components are manufactured at Konecranes' Industrial Equipment factory in Hyvinkää. As these internal orders from Port Solutions have increased in recent years, Konecranes has decided to report the Hyvinkää factory's orders and sales without booking internal transactions between the two Business Segments. This change affects only the Industrial Equipment segment by decreasing the total orders received and sales and increasing the margins. The reported and restated 2023 information is as follows:

**MEUR**

| Industrial Equipment, reported | Q1/2023 | Q2/2023 | Q3/2023 | Q4/2023 | 1–12/2023 |
|---|---|---|---|---|---|
| Orders received | 465.2 | 348.0 | 325.3 | 304.4 | 1,442.9 |
| Sales | 331.3 | 330.4 | 323.9 | 369.7 | 1,355.3 |
| Comparable EBITA, % | 6.8% | 5.4% | 7.1% | 6.5% | 6.5% |
| Operating profit (EBIT), % | 6.1% | 7.5% | 1.1% | 5.0% | 4.9% |

| Industrial Equipment, restated | Q1/2023 | Q2/2023 | Q3/2023 | Q4/2023 | 1–12/2023 |
|---|---|---|---|---|---|
| Orders received | 440.6 | 332.0 | 297.2 | 284.5 | 1,354.4 |
| Sales | 308.3 | 304.8 | 301.2 | 341.4 | 1,255.8 |
| Comparable EBITA, % | 7.4% | 5.9% | 7.6% | 7.0% | 7.0% |
| Operating profit (EBIT), % | 6.5% | 8.1% | 1.2% | 5.4% | 5.3% |

# Notes

## 5. ACQUISITIONS AND DIVESTMENTS

### 5.1. Acquisitions

Konecranes acquired in April the business of German crane and service supplier Kocks Kranbau, giving it access to new European and global customers. Kocks Kranbau GmbH was established early 2023 following the insolvency of parent company Kocks Ardelt Kranbau GmbH, a well-established port and shipyard crane manufacturer. Kocks Kranbau's main operations are based in Bremen, Hamburg and Oberhausen. The purchase price for the acquired company was EUR 1 million.

The fair values of acquired business is as follows:

| EUR million | Fair value |
|---|---|
| Intangible assets | |
| Clientele | 0.5 |
| Technology | 0.5 |
| Other intangible assets | 0.1 |
| Property, plant and equipment | 0.1 |
| Inventories | 1.3 |
| Accounts receivable | 1.4 |
| Other assets | 0.3 |
| Cash and cash equivalents | 0.1 |
| **Total assets** | **4.4** |
| | |
| Deferred tax liabilities | 0.1 |
| Other long-term liabilities | 4.0 |
| Advances received | 0.8 |
| Accounts payable and other current liabilities | 1.3 |
| **Total liabilities** | **6.2** |
| | |
| **Net assets** | **-1.9** |
| | |
| Purchase consideration, paid in cash | 1.0 |
| **Acquisition cost** | **1.0** |
| | |
| **Goodwill** | **2.9** |
| | |
| **Cash flow on acquisition** | |
| Purchase consideration, paid in cash | 1.0 |
| Transaction costs [1] | 0.3 |
| Cash and cash equivalents in acquired companies | -0.1 |
| **Net cash flow arising on acquisition** | **1.1** |
| | |
| **Goodwill allocation to Cash Generating Units:** | |
| Port Cranes | 2.9 |
| **Total** | **2.9** |

[1] *Transaction costs of EUR 0.3 million have been expensed and are included in other operating expenses.*

### 5.2. Divestments

During the second quarter of 2024 Konecranes sold its interests of its associated company in Thailand (CSA Crane Service Asia Company Ltd) The sales price was in total EUR 0.1 million and no loss or profit was recorded from the transaction.

# Notes

## 6. SEGMENT INFORMATION

### 6.1. Operating segments

**EUR million**

| Orders received | 1–6/2024 | % of total | 1–6/2023 | % of total | 1–12/2023 | % of total |
|---|---|---|---|---|---|---|
| Service | 794.9 | 40 | 753.3 | 31 | 1,490.7 | 35 |
| Industrial Equipment | 617.5 | 31 | 772.7 | 31 | 1,354.4 | 31 |
| Port Solutions | 556.3 | 28 | 932.9 | 38 | 1,468.5 | 34 |
| ./. Internal | -91.9 | | -76.4 | | -152.2 | |
| **Total** | **1,876.8** | **100** | **2,382.5** | **100** | **4,161.4** | **100** |

| Order book total [1] | 30.6.2024 | % of total | 30.6.2023 | % of total | 31.12.2023 | % of total |
|---|---|---|---|---|---|---|
| Service | 470.9 | 16 | 477.1 | 14 | 443.5 | 15 |
| Industrial Equipment | 912.0 | 31 | 968.2 | 28 | 892.3 | 29 |
| Port Solutions | 1,604.2 | 54 | 1,966.1 | 58 | 1,705.0 | 56 |
| **Total** | **2,987.1** | **100** | **3,411.4** | **100** | **3,040.8** | **100** |

[1] *Percentage of completion deducted*

| Sales | 1–6/2024 | % of total | 1–6/2023 | % of total | 1–12/2023 | % of total |
|---|---|---|---|---|---|---|
| Service | 763.6 | 38 | 718.1 | 38 | 1,490.4 | 36 |
| Industrial Equipment | 609.7 | 30 | 613.1 | 33 | 1,255.8 | 31 |
| Port Solutions | 647.5 | 32 | 550.8 | 29 | 1,370.8 | 33 |
| ./. Internal | -76.1 | | -69.8 | | -150.6 | |
| **Total** | **1,944.6** | **100** | **1,812.3** | **100** | **3,966.3** | **100** |

| Comparable EBITA | 1–6/2024 MEUR | EBITA % | 1–6/2023 MEUR | EBITA % | 1–12/2023 MEUR | EBITA % |
|---|---|---|---|---|---|---|
| Service | 160.4 | 21.0 | 137.4 | 19.1 | 296.2 | 19.9 |
| Industrial Equipment | 50.4 | 8.3 | 40.6 | 6.6 | 87.4 | 7.0 |
| Port Solutions | 57.6 | 8.9 | 36.0 | 6.5 | 102.7 | 7.5 |
| Group costs and eliminations | -19.4 | | -20.3 | | -35.7 | |
| **Total** | **249.0** | **12.8** | **193.7** | **10.7** | **450.7** | **11.4** |

| Operating profit (EBIT) | 1–6/2024 MEUR | EBIT % | 1–6/2023 MEUR | EBIT % | 1–12/2023 MEUR | EBIT % |
|---|---|---|---|---|---|---|
| Service | 151.3 | 19.8 | 128.3 | 17.9 | 276.9 | 18.6 |
| Industrial Equipment | 42.0 | 6.9 | 44.8 | 7.3 | 66.9 | 5.3 |
| Port Solutions | 52.9 | 8.2 | 31.6 | 5.7 | 95.1 | 6.9 |
| Group costs and eliminations | -19.4 | | -21.0 | | -36.4 | |
| **Total** | **226.9** | **11.7** | **183.7** | **10.1** | **402.5** | **10.1** |

# Notes

| Business segment assets | 30.6.2024 MEUR | 30.6.2023 MEUR | 31.12.2023 MEUR |
|---|---|---|---|
| Service | 1,595.2 | 1,539.4 | 1,562.1 |
| Industrial Equipment | 1,057.1 | 1,065.9 | 1,061.6 |
| Port Solutions | 1,155.4 | 1,127.2 | 1,106.1 |
| Unallocated items | 770.7 | 653.9 | 822.5 |
| **Total** | **4,578.4** | **4,386.3** | **4,552.4** |

| Business segment liabilities | 30.6.2024 MEUR | 30.6.2023 MEUR | 31.12.2023 MEUR |
|---|---|---|---|
| Service | 299.7 | 266.6 | 300.5 |
| Industrial Equipment | 543.7 | 509.4 | 557.6 |
| Port Solutions | 637.4 | 652.7 | 631.7 |
| Unallocated items | 1,463.9 | 1,522.7 | 1,467.8 |
| **Total** | **2,944.7** | **2,951.5** | **2,957.6** |

| Personnel (at the end of the period) | 30.6.2024 | % of total | 30.6.2023 | % of total | 31.12.2023 | % of total |
|---|---|---|---|---|---|---|
| Service | 8,018 | 48 | 7,859 | 48 | 8,010 | 48 |
| Industrial Equipment | 5,259 | 32 | 5,240 | 33 | 5,253 | 32 |
| Port Solutions | 3,244 | 20 | 3,133 | 19 | 3,222 | 19 |
| Group staff | 100 | 1 | 99 | 1 | 101 | 1 |
| **Total** | **16,621** | **100** | **16,331** | **100** | **16,586** | **100** |

# Notes

| Orders received, Quarters | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Service | 406.4 | 388.5 | 377.9 | 359.6 | 374.5 | 378.8 |
| Industrial Equipment | 304.5 | 313.0 | 284.5 | 297.2 | 332.0 | 440.6 |
| Port Solutions | 308.0 | 248.3 | 304.0 | 231.6 | 420.4 | 512.6 |
| ./. Internal | -51.2 | -40.7 | -40.4 | -35.4 | -34.0 | -42.4 |
| **Total** | **967.7** | **909.1** | **926.0** | **852.9** | **1,092.9** | **1,289.6** |

| Order book, Quarters | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Service | 470.9 | 466.0 | 443.5 | 476.8 | 477.1 | 461.8 |
| Industrial Equipment | 912.0 | 932.2 | 892.3 | 972.4 | 968.2 | 986.1 |
| Port Solutions | 1,604.2 | 1,648.2 | 1,705.0 | 1,832.8 | 1,966.1 | 1,833.6 |
| **Total** | **2,987.1** | **3,046.4** | **3,040.8** | **3,282.1** | **3,411.4** | **3,281.4** |

| Sales, Quarters | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Service | 396.3 | 367.2 | 403.5 | 368.8 | 364.5 | 353.6 |
| Industrial Equipment | 326.6 | 283.1 | 341.4 | 301.2 | 304.8 | 308.3 |
| Port Solutions | 347.6 | 299.9 | 445.3 | 374.7 | 278.0 | 272.8 |
| ./. Internal | -39.0 | -37.1 | -41.3 | -39.6 | -34.3 | -35.5 |
| **Total** | **1,031.5** | **913.1** | **1,148.9** | **1,005.1** | **913.0** | **899.3** |

| Comparable EBITA, Quarters | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Service | 87.5 | 72.9 | 81.7 | 77.2 | 71.1 | 66.2 |
| Industrial Equipment | 31.9 | 18.5 | 23.9 | 22.9 | 17.9 | 22.7 |
| Port Solutions | 36.4 | 21.2 | 35.6 | 31.1 | 18.2 | 17.7 |
| Group costs and eliminations | -8.6 | -10.8 | -7.3 | -8.0 | -9.0 | -11.3 |
| **Total** | **147.3** | **101.8** | **133.8** | **123.2** | **98.3** | **95.4** |

| Comparable EBITA margin, Quarters | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Service | 22.1 | 19.9 | 20.2 | 20.9 | 19.5 | 18.7 |
| Industrial Equipment | 9.8 | 6.5 | 7.0 | 7.6 | 5.9 | 7.4 |
| Port Solutions | 10.5 | 7.1 | 8.0 | 8.3 | 6.6 | 6.5 |
| **Group EBITA margin total** | **14.3** | **11.1** | **11.7** | **12.3** | **10.8** | **10.6** |

| Personnel, Quarters (at the end of the period) | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Service | 8,018 | 8,023 | 8,010 | 7,956 | 7,859 | 7,950 |
| Industrial Equipment | 5,259 | 5,241 | 5,253 | 5,230 | 5,240 | 5,416 |
| Port Solutions | 3,244 | 3,189 | 3,222 | 3,213 | 3,133 | 3,114 |
| Group staff | 100 | 100 | 101 | 100 | 99 | 99 |
| **Total** | **16,621** | **16,553** | **16,586** | **16,499** | **16,331** | **16,579** |

# Notes

## 6.2. Geographical areas

**EUR million**

| Sales by market | 1–6/2024 | % of total | 1–6/2023 | % of total | 1–12/2023 | % of total |
|---|---|---|---|---|---|---|
| Europe-Middle East-Africa (EMEA) | 908.7 | 47 | 898.1 | 50 | 1,872.7 | 47 |
| Americas (AME) | 809.2 | 42 | 671.5 | 37 | 1,522.0 | 38 |
| Asia-Pacific (APAC) | 226.8 | 12 | 242.7 | 13 | 571.6 | 14 |
| **Total** | **1,944.6** | **100** | **1,812.3** | **100** | **3,966.3** | **100** |

| Personnel by region (at the end of the period) | 30.6.2024 | % of total | 30.6.2023 | % of total | 31.12.2023 | % of total |
|---|---|---|---|---|---|---|
| Europe-Middle East-Africa (EMEA) | 9,848 | 59 | 9,598 | 59 | 9,785 | 59 |
| Americas (AME) | 3,410 | 21 | 3,249 | 20 | 3,335 | 20 |
| Asia-Pacific (APAC) | 3,363 | 20 | 3,484 | 21 | 3,466 | 21 |
| **Total** | **16,621** | **100** | **16,331** | **100** | **16,586** | **100** |

| Sales by market, Quarters | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Europe-Middle East-Africa (EMEA) | 469.5 | 439.2 | 487.5 | 487.1 | 438.8 | 459.3 |
| Americas (AME) | 440.1 | 369.0 | 456.7 | 393.9 | 350.3 | 321.2 |
| Asia-Pacific (APAC) | 121.9 | 104.9 | 204.7 | 124.1 | 124.0 | 118.8 |
| **Total** | **1,031.5** | **913.1** | **1,148.9** | **1,005.1** | **913.0** | **899.3** |

| Personnel by region, Quarters (at the end of the period) | Q2/2024 | Q1/2024 | Q4/2023 | Q3/2023 | Q2/2023 | Q1/2023 |
|---|---|---|---|---|---|---|
| Europe-Middle East-Africa (EMEA) | 9,848 | 9,789 | 9,785 | 9,743 | 9,598 | 9,628 |
| Americas (AME) | 3,410 | 3,401 | 3,335 | 3,298 | 3,249 | 3,201 |
| Asia-Pacific (APAC) | 3,363 | 3,363 | 3,466 | 3,458 | 3,484 | 3,750 |
| **Total** | **16,621** | **16,553** | **16,586** | **16,499** | **16,331** | **16,579** |

# Notes

## 7. CONTRACT ASSETS AND LIABILITIES (Percentage of completion method and advances received)

| EUR million | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|
| The cumulative revenues of non-delivered projects | 964.5 | 786.7 | 819.1 |
| Advances received netted | 733.4 | 604.0 | 602.2 |
| **Total** | **231.1** | **182.7** | **216.9** |
| | | | |
| Gross advance received from percentage of completion method | 901.8 | 740.6 | 815.0 |
| Advances received netted | 733.4 | 604.0 | 602.2 |
| **Total** | **168.4** | **136.7** | **212.8** |

Net sales recognized under the percentage of completion method amounted EUR 357.2 million in 1–6/2024 (EUR 285.9 million in 1–6/2023).

Contract assets relate to receivable arising from percentage of completion method. Net asset balances are balances where the sum of contract costs, recognized profits and recognized losses exceed progress billings. Where progress billings exceed the sum of contract costs, recognized profits and recognized losses these liabilities are included in the line item contract liabilities.

| Advance payments received | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|
| Advance received from percentage of completion method (netted) | 168.4 | 136.7 | 212.8 |
| Other advance received from customers | 494.4 | 559.8 | 456.0 |
| **Total** | **662.8** | **696.5** | **668.8** |

## 8. IMPAIRMENTS

| EUR million | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|
| Property, plant and equipment | 0.0 | 0.4 | 0.2 |
| **Total** | **0.0** | **0.4** | **0.2** |

Impairments of Property Plant and Equipment in 2023 relate to restructuring actions.

## 9. RESTRUCTURING COSTS

Konecranes has recorded EUR 6.8 million restructuring costs during 1–6/2024 (EUR 4.0 million in 1–6/2023) of which EUR 0.0 million was impairment of assets (EUR 0.2 million for 1–6/2023). The restructuring items were reported 1–6/2024 in personnel costs (EUR 4.9 million), materials (EUR 0.8 million) and other operating expenses (EUR 1.1 million).

## 10. INCOME TAXES

| Taxes in statement of Income | 1–6/2024 | 1–6/2023 | 1–12/2023 |
|---|---|---|---|
| Local income taxes of group companies | 65.9 | 57.9 | 100.3 |
| Taxes from previous years | -1.3 | -0.4 | 3.4 |
| Change in deferred taxes | -12.2 | -17.1 | -11.7 |
| **Total** | **52.4** | **40.4** | **92.0** |

# Notes

## 11. KEY FIGURES

| | 30.6.2024 | 30.6.2023 | Change % | 31.12.2023 |
|---|---|---|---|---|
| Earnings per share, basic (EUR) | 2.01 | 1.38 | 45.5 | 3.48 |
| Earnings per share, diluted (EUR) | 2.00 | 1.38 | 45.5 | 3.46 |
| | | | | |
| **Alternative Performance Measures:** | | | | |
| Return on capital employed, %, Rolling 12 Months (R12M) | 19.2 | 15.5 | 23.9 | 16.4 |
| Comparable return on capital employed, %, Rolling 12 Months (R12M) | 20.2 | 17.2 | 17.4 | 17.7 |
| Return on equity, %, Rolling 12 Months (R12M) | 21.2 | 17.9 | 18.4 | 18.2 |
| | | | | |
| Equity per share (EUR) | 20.63 | 18.12 | 13.9 | 20.14 |
| | | | | |
| Gearing, % | 26.8 | 43.2 | -38.0 | 22.9 |
| Net debt / Comparable EBITDA, Rolling 12 Months (R12M) | 0.7 | 1.3 | -43.1 | 0.7 |
| Equity to asset ratio, % | 41.7 | 38.9 | 7.2 | 41.1 |
| | | | | |
| Investments total (excl. acquisitions), EUR million | 23.9 | 20.4 | 17.5 | 54.4 |
| | | | | |
| Interest-bearing net debt, EUR million | 437.7 | 619.8 | -29.4 | 365.8 |
| | | | | |
| Net working capital, EUR million | 458.3 | 423.9 | 8.1 | 353.6 |
| | | | | |
| Average number of personnel during the period | 16,587 | 16,477 | 0.7 | 16,503 |
| | | | | |
| Average number of shares outstanding, basic | 79,209,043 | 79,190,629 | 0.0 | 79,196,487 |
| Average number of shares outstanding, diluted | 79,391,794 | 79,370,280 | 0.0 | 79,583,067 |
| Number of shares outstanding | 79,209,118 | 79,202,250 | 0.0 | 79,202,250 |

# Notes

**Calculation of Alternative Performance Measures**

Konecranes presents Alternative Performance Measures to reflect the underlying business performance and to enhance comparability between financial periods. Alternative Performance measures should not be considered as a substitute for measures of performance in accordance with the IFRS.

| | | | |
|---|---|---|---|
| Return on equity (%): | = | Net profit for the period / Total equity (average during the period) | X 100 |
| Return on capital employed (%): | = | Income before taxes + interest paid + other financing cost / Total amount of equity and liabilities - non-interest bearing debts (average during the period) | X 100 |
| Comparable return on capital employed, %: | = | Comparable EBITA / Total amount of equity and liabilities - non-interest bearing debts (average during the period) | X 100 |
| Equity to asset ratio, %: | = | Shareholders' equity / Total amount of equity and liabilities - advance payment received | X 100 |
| Gearing, %: | = | Interest-bearing liabilities - liquid assets - loans receivable / Total equity | X 100 |
| Equity per share: | = | Equity attributable to the shareholders of the parent company / Number of shares outstanding | |
| Net working capital: | = | Non interest-bearing current assets excluding income tax receivables and other financial assets (derivatives) - Non interest-bearing current liabilities excluding income tax payables and other financial liabilities (derivatives) - long-term provisions | |
| Interest-bearing net debt: | = | Interest-bearing liabilities (non current and current) - cash and cash equivalents - loans receivable (non current and current) | |
| Average number of personnel: | = | Calculated as average of number of personnel in quarters | |
| Number of shares outstanding: | = | Total number of shares - treasury shares | |
| EBITDA: | = | Operating profit + Depreciation, amortization and impairments | |
| Comparable EBITA: | = | Operating profit + Amortization and impairment of Purchase Price Allocations + Transaction and integration costs + Restructuring costs + other items affecting comparability | |

# Notes

| Reconciliation of Comparable EBITDA, EBITA and Operating profit (EBIT) | 1–6/2024 | 1–6/2023 | 1–12/2023 |
|---|---|---|---|
| | | | |
| **Comparable EBITDA** | **293.3** | **236.5** | **535.0** |
| Restructuring costs (excluding impairments) | -6.8 | -3.8 | -26.2 |
| Costs (-)/ income (+) related to the impacts of the war in Ukraine (excluding impairments of property, plant and equipment) | 0.1 | 9.1 | 9.2 |
| Release of purchase price allocation in inventories | -0.2 | -0.3 | -0.7 |
| **EBITDA** | **286.3** | **241.5** | **517.3** |
| Depreciation, amortization and impairments | -59.4 | -57.8 | -114.9 |
| **Operating profit (EBIT)** | **226.9** | **183.7** | **402.5** |
| | | | |
| **Comparable EBITA** | **249.0** | **193.7** | **450.7** |
| Purchase price allocation amortization and Goodwill impairment | -15.4 | -15.0 | -31.0 |
| **Comparable Operating profit (EBIT)** | **233.6** | **178.7** | **419.7** |
| Restructuring costs | -6.8 | -4.0 | -26.4 |
| Costs (-)/ income (+) related to the impacts of the war in Ukraine | 0.1 | 9.1 | 9.2 |
| **Operating profit (EBIT)** | **226.9** | **183.7** | **402.5** |

| Interest-bearing net debt | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|
| Non current interest bearing liabilities | 428.9 | 907.9 | 727.7 |
| Current interest bearing liabilities | 529.1 | 79.5 | 227.2 |
| Loans receivable | -2.3 | -4.9 | -2.5 |
| Cash and cash equivalents | -518.1 | -362.7 | -586.6 |
| **Interest-bearing net debt** | **437.7** | **619.8** | **365.8** |

| The period end exchange rates: | 30.6.2024 | 30.6.2023 | Change % | 31.12.2023 |
|---|---|---|---|---|
| USD - US dollar | 1.071 | 1.087 | 1.5 | 1.105 |
| CAD - Canadian dollar | 1.467 | 1.442 | -1.7 | 1.464 |
| GBP - Pound sterling | 0.846 | 0.858 | 1.4 | 0.869 |
| CNY - Chinese yuan | 7.775 | 7.898 | 1.6 | 7.851 |
| SGD - Singapore dollar | 1.451 | 1.473 | 1.5 | 1.459 |
| SEK - Swedish krona | 11.360 | 11.806 | 3.9 | 11.096 |
| AUD - Australian dollar | 1.608 | 1.640 | 2.0 | 1.626 |

| The period average exchange rates: | 30.6.2024 | 30.6.2023 | Change % | 31.12.2023 |
|---|---|---|---|---|
| USD - US dollar | 1.081 | 1.081 | 0.0 | 1.082 |
| CAD - Canadian dollar | 1.468 | 1.457 | -0.7 | 1.460 |
| GBP - Pound sterling | 0.855 | 0.876 | 2.5 | 0.870 |
| CNY - Chinese yuan | 7.801 | 7.491 | -4.0 | 7.660 |
| SGD - Singapore dollar | 1.456 | 1.445 | -0.8 | 1.453 |
| SEK - Swedish krona | 11.394 | 11.334 | -0.5 | 11.474 |
| AUD - Australian dollar | 1.642 | 1.600 | -2.6 | 1.629 |

# Notes

## 12. GUARANTEES, LEASE COMMITMENTS AND CONTINGENT LIABILITIES

| EUR million | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|
| For own commercial obligations | | | |
| Guarantees | 910.1 | 1,119.0 | 1,088.3 |
| Other | 73.4 | 81.6 | 61.6 |
| **Total** | **983.5** | **1,200.6** | **1,149.9** |

### Guarantees

The guarantees are related to the fact that from time to time Konecranes provides customers with guarantees that guarantee the Company's obligations pursuant to the applicable customer contract. In sale of investment goods (machinery) the typical guarantees are the following:

- tender guarantees (bid bonds) given to the customer to secure the bidding process
- advance payment guarantees given to the customer to secure their down payment for project
- performance guarantees to secure customers over the Company's own performance in customer contracts, and
- warranty period guarantees to secure the correction of defects during the warranty period.

### Contingent liabilities relating to litigation

Various legal actions, claims and other proceedings are pending against the Group in various countries. These actions, claims and other proceedings are typical for this industry and consistent with a global business offering that encompasses a wide range of products and services. These matters involve contractual disputes, warranty claims, product liability (including design defects, manufacturing defects, failure to warn and asbestos legacy), employment, vehicles and other matters involving claims of general liability.

While the final outcome of these matters cannot be predicted with certainty, Konecranes is of the opinion, based on the information available to date and considering the grounds presented for such claims, the available insurance coverage and the reserves made, that the outcome of such actions, claims and other proceedings, if unfavorable, would not have a material, adverse impact on the financial condition of the Group.

# Notes

## 13. FINANCIAL ASSETS AND LIABILITIES

### 13.1. Carrying amount of financial assets and liabilities in the balance sheet

| EUR million<br>Financial assets 30.6.2024 | Fair value through OCI | Fair value through income statement | Amortized cost | Carrying amounts by balance sheet item |
|---|---|---|---|---|
| **Current financial assets** | | | | |
| Account and other receivables | 0.0 | 0.0 | 592.6 | 592.6 |
| Derivative financial instruments | 3.4 | 3.1 | 0.0 | 6.5 |
| Cash and cash equivalents | 0.0 | 0.0 | 518.1 | 518.1 |
| **Total** | **3.4** | **3.1** | **1,110.7** | **1,117.2** |

| Financial liabilities 30.6.2024 | | | | |
|---|---|---|---|---|
| **Non-current financial liabilities** | | | | |
| Interest-bearing liabilities | 0.0 | 0.0 | 428.9 | 428.9 |
| Other payable | 0.0 | 0.0 | 7.0 | 7.0 |
| **Current financial liabilities** | | | | |
| Interest-bearing liabilities | 0.0 | 0.0 | 529.1 | 529.1 |
| Derivative financial instruments | 5.9 | 6.8 | 0.0 | 12.7 |
| Accounts and other payable | 0.0 | 0.0 | 375.0 | 375.0 |
| **Total** | **5.9** | **6.8** | **1,340.1** | **1,352.7** |

| EUR million<br>Financial assets 30.6.2023 | Fair value through OCI | Fair value through income statement | Amortized cost | Carrying amounts by balance sheet item |
|---|---|---|---|---|
| **Current financial assets** | | | | |
| Account and other receivables | 0.0 | 0.0 | 583.4 | 583.4 |
| Derivative financial instruments | 9.0 | 11.4 | 0.0 | 20.4 |
| Cash and cash equivalents | 0.0 | 0.0 | 362.7 | 362.7 |
| **Total** | **9.0** | **11.4** | **946.2** | **966.6** |

| Financial liabilities 30.6.2023 | | | | |
|---|---|---|---|---|
| **Non-current financial liabilities** | | | | |
| Interest-bearing liabilities | 0.0 | 0.0 | 907.9 | 907.9 |
| Other payable | 0.0 | 0.0 | 7.8 | 7.8 |
| **Current financial liabilities** | | | | |
| Interest-bearing liabilities | 0.0 | 0.0 | 79.5 | 79.5 |
| Derivative financial instruments | 6.3 | 17.1 | 0.0 | 23.4 |
| Accounts and other payable | 0.0 | 0.0 | 373.5 | 373.5 |
| **Total** | **6.3** | **17.1** | **1,368.7** | **1,392.1** |

# Notes

| EUR million<br>Financial assets 31.12.2023 | Fair value through OCI | Fair value through income statement | Amortized cost | Carrying amounts by balance sheet item |
|---|---|---|---|---|
| **Current financial assets** | | | | |
| Account and other receivables | 0.0 | 0.0 | 621.0 | 621.0 |
| Derivative financial instruments | 13.6 | 9.9 | 0.0 | 23.5 |
| Cash and cash equivalents | 0.0 | 0.0 | 586.6 | 586.6 |
| **Total** | **13.6** | **9.9** | **1,207.6** | **1,231.1** |

| Financial liabilities 31.12.2023 | | | | |
|---|---|---|---|---|
| **Non-current financial liabilities** | | | | |
| Interest-bearing liabilities | 0.0 | 0.0 | 727.7 | 727.7 |
| Other payable | 0.0 | 0.0 | 8.1 | 8.1 |
| **Current financial liabilities** | | | | |
| Interest-bearing liabilities | 0.0 | 0.0 | 227.2 | 227.2 |
| Derivative financial instruments | 5.3 | 6.0 | 0.0 | 11.3 |
| Accounts and other payable | 0.0 | 0.0 | 375.3 | 375.3 |
| **Total** | **5.3** | **6.0** | **1,338.2** | **1,349.5** |

At the end of the second quarter 2024, the Group's liquid cash reserves were EUR 518.1 million (30.6.2023: EUR 362.7 million). For safeguarding the Group's cash position, the Group has established a EUR 350 million committed revolving credit facility with an international loan syndication (2023–2028), which remained undrawn at the end of June 2024. In addition, the Group may draw short term financing from the domestic commercial paper markets within the EUR 500 million limit, which was unutilized at the end of June 2024 (30.6.2023: EUR 27.8 million).

At the end of June 2024, the outstanding short and long term loan portfolio consists of: EUR 400 million term loans, EUR 377 million Schuldschein loans and EUR 18 million employment pension loan. The loan portfolio contains floating and fixed rate instruments and interest rate swaps and the weighted average interest rate is currently 3.94% per annum. The Group is in compliance with the quarterly monitored financial covenant (gearing). No specific securities have been given for the loans. The Group continues to have healthy gearing of 26.8% (30.6.2023: 43.2%) which is in compliance with the financial covenants the Group has to comply with.

Derivatives are initially recorded in the balance sheet at fair value and subsequently measured at fair value at each balance sheet date. All derivatives are carried as assets when fair value is positive and liabilities when fair value is negative. Derivative instruments that are not designated as hedges (hedge accounting) are measured at fair value, and the change in fair value is recognized in the consolidated statement of income. When the derivative is designated as a hedge (hedge accounting) the effective part of the change in fair value is recognized in other comprehensive income. Any ineffective part is recognized in the consolidated statement of income. The foreign exchange forward contracts are measured based on the closing date's observable spot exchange rates and the quoted yield curves of the respective currencies. Interest rate swaps are measured based on present value of the cash flows, which are discounted based on the quoted yield curves.

# Notes

### 13.2 Fair values

Set out below is a comparison, by class, of the carrying amounts and fair value of the Group's financial assets and liabilities:

| Financial assets | Carrying amount 30.6.2024 | Carrying amount 30.6.2023 | Carrying amount 31.12.2023 | Fair value 30.6.2024 | Fair value 30.6.2023 | Fair value 31.12.2023 |
|---|---|---|---|---|---|---|
| **Current financial assets** | | | | | | |
| Account and other receivables | 592.6 | 583.4 | 621.0 | 592.6 | 583.4 | 621.0 |
| Derivative financial instruments | 6.5 | 20.4 | 23.5 | 6.5 | 20.4 | 23.5 |
| Cash and cash equivalents | 518.1 | 362.7 | 586.6 | 518.1 | 362.7 | 586.6 |
| **Total** | **1,117.2** | **966.6** | **1,231.1** | **1,117.2** | **966.6** | **1,231.1** |

| Financial liabilities | | | | | | |
|---|---|---|---|---|---|---|
| **Non-current financial liabilities** | | | | | | |
| Interest-bearing liabilities | 428.9 | 907.9 | 727.7 | 435.2 | 914.6 | 734.7 |
| Other payable | 7.0 | 7.8 | 8.1 | 7.0 | 7.8 | 8.1 |
| **Current financial liabilities** | | | | | | |
| Interest-bearing liabilities | 529.1 | 79.5 | 227.2 | 531.2 | 79.5 | 227.6 |
| Derivative financial instruments | 12.7 | 23.4 | 11.3 | 12.7 | 23.4 | 11.3 |
| Accounts and other payable | 375.0 | 373.5 | 375.3 | 375.0 | 373.5 | 375.3 |
| **Total** | **1,352.7** | **1,392.1** | **1,349.5** | **1,361.1** | **1,398.8** | **1,356.9** |

The management assessed that cash and short-term deposits, accounts receivable, accounts payable, bank overdrafts and other current payables approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Long-term fixed-rate and variable-rate borrowings are evaluated by the Group based on parameters such as interest rates and the risk characteristics of the loan.

# Notes

### 13.3 Hierarchy of fair values

| Financial assets | 30.6.2024 Level 1 | 30.6.2024 Level 2 | 30.6.2024 Level 3 | 30.6.2023 Level 1 | 30.6.2023 Level 2 | 30.6.2023 Level 3 | 31.12.2023 Level 1 | 31.12.2023 Level 2 | 31.12.2023 Level 3 |
|---|---|---|---|---|---|---|---|---|---|
| **Derivative financial instruments** | | | | | | | | | |
| Foreign exchange forward contracts | 0.0 | 5.3 | 0.0 | 0.0 | 16.8 | 0.0 | 0.0 | 22.9 | 0.0 |
| Commodity derivatives | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest rate derivatives | 0.0 | 0.9 | 0.0 | 0.0 | 3.6 | 0.0 | 0.0 | 0.6 | 0.0 |
| **Total** | **0.0** | **6.5** | **0.0** | **0.0** | **20.4** | **0.0** | **0.0** | **23.5** | **0.0** |
| **Other financial assets** | | | | | | | | | |
| Cash and cash equivalents | 517.3 | 0.0 | 0.7 | 361.5 | 0.0 | 1.3 | 585.6 | 0.0 | 1.0 |
| **Total** | **517.3** | **0.0** | **0.7** | **361.5** | **0.0** | **1.3** | **585.6** | **0.0** | **1.0** |
| **Total financial assets** | **517.3** | **6.5** | **0.7** | **361.5** | **20.4** | **1.3** | **585.6** | **23.5** | **1.0** |

| Financial liabilities | 30.6.2024 Level 1 | 30.6.2024 Level 2 | 30.6.2024 Level 3 | 30.6.2023 Level 1 | 30.6.2023 Level 2 | 30.6.2023 Level 3 | 31.12.2023 Level 1 | 31.12.2023 Level 2 | 31.12.2023 Level 3 |
|---|---|---|---|---|---|---|---|---|---|
| **Derivative financial instruments** | | | | | | | | | |
| Foreign exchange forward contracts | 0.0 | 12.7 | 0.0 | 0.0 | 23.2 | 0.0 | 0.0 | 11.1 | 0.0 |
| Commodity derivatives | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.2 | 0.0 |
| **Total** | **0.0** | **12.7** | **0.0** | **0.0** | **23.4** | **0.0** | **0.0** | **11.3** | **0.0** |
| **Other financial liabilities** | | | | | | | | | |
| Interest bearing liabilities | 0.0 | 958.0 | 0.0 | 0.0 | 987.5 | 0.0 | 0.0 | 954.9 | 0.0 |
| Other payables | 0.0 | 0.0 | 1.5 | 0.0 | 0.0 | 0.8 | 0.0 | 0.0 | 1.4 |
| **Total** | **0.0** | **958.0** | **1.5** | **0.0** | **987.5** | **0.8** | **0.0** | **954.9** | **1.4** |
| **Total financial liabilities** | **0.0** | **970.7** | **1.5** | **0.0** | **1,010.8** | **0.8** | **0.0** | **966.1** | **1.4** |

## 14. HEDGE ACTIVITIES AND DERIVATIVES

| EUR million | 30.6.2024 Nominal value | 30.6.2024 Fair value | 30.6.2023 Nominal value | 30.6.2023 Fair value | 31.12.2023 Nominal value | 31.12.2023 Fair value |
|---|---|---|---|---|---|---|
| Foreign exchange forward contracts | 1,436.1 | -7.3 | 2,328.7 | -6.4 | 1,737.3 | 11.9 |
| Interest rate derivatives | 300.0 | 0.9 | 300.0 | 3.6 | 300.0 | 0.6 |
| Commodity derivatives | 4.1 | 0.2 | 1.4 | -0.1 | 4.5 | -0.2 |
| **Total** | **1,740.2** | **-6.1** | **2,630.1** | **-2.9** | **2,041.8** | **12.2** |

### Derivatives not designated as hedging instruments in hedge accounting

The Group also enters into other derivatives, foreign exchange forward contracts or currency options with the intention of reducing the risk of expected sales and purchases, these other contracts are not designated in hedge relationships and are measured at fair value through profit or loss.

# Notes

## CASH FLOW HEDGES

### Foreign currency risk

Foreign exchange forward contracts and interest rate swaps measured at fair value through OCI are designated as hedging instruments in cash flow hedges of forecast sales and purchases in US dollar and interest expenses. These forecast transactions are highly probable, and they comprise about 41.3% of the Group's total hedged transaction flows. The foreign exchange forward contract balances vary with the level of expected foreign currency sales and purchases and changes in foreign exchange forward rates.

At the inception of these deals the Group assess whether the critical terms of the foreign currency forward contracts and interest rate swaps match the terms of the expected highly probable forecast transactions. On a quarterly basis the Group performs qualitative effectiveness test by checking that the hedging instrument is linked on the relevant assets and liabilities, projected business transactions or binding contracts according to the hedging strategy and that there are no related credit risks. Hedge ineffectiveness is recognized through profit or loss.

The cash flow hedges of the expected future sales, purchases and interest expenses in 2024 and 2023 were assessed to be highly effective and a net unrealized gain or loss, with a deferred tax asset relating to the hedging instruments, is included in OCI. The amounts recognized in OCI are shown in the table below and the reclassifications to profit or loss during the year are as shown in the consolidated statement of income.

### Fair value reserve of cash flow hedges

| EUR million | 30.6.2024 | 30.6.2023 | 31.12.2023 |
|---|---|---|---|
| Balance as of January 1 | 8.8 | -1.1 | -1.1 |
| Gains and losses deferred to equity (fair value reserve) | -9.6 | 7.8 | 12.5 |
| Change in deferred taxes | 1.9 | -1.6 | -2.5 |
| **Balance as of the end of period** | **1.1** | **5.1** | **8.8** |

## 15. TRANSACTIONS WITH RELATED PARTIES

| EUR million | 1–6/2024 | 1–6/2023 | 1–12/2023 |
|---|---|---|---|
| Sales of goods and services with associated companies and joint arrangements | 7.3 | 10.3 | 18.9 |
| Receivables from associated companies and joint arrangements | 2.9 | 2.6 | 2.3 |
| | | | |
| Purchases of goods and services from associated companies and joint arrangements | 35.3 | 33.9 | 67.7 |
| Liabilities to associated companies and joint arrangements | 1.1 | 1.7 | 0.9 |

## ANALYST AND PRESS BRIEFING

A live international webcast and telephone conference for analysts, investors and media will be arranged on July 26, 2024, at 11:30 a.m. EEST. The half-year financial report will be presented by President and CEO Anders Svensson and CFO Teo Ottola.

Please see the press release dated July 12, 2024, for the webcast and telephone conference details.

## NEXT REPORT

Konecranes Plc plans to publish its interim report, January-September 2024 on October 25, 2024.

KONECRANES PLC

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## FURTHER INFORMATION

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## DISTRIBUTION

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Konecranes is a global leader in material handling solutions, serving a broad range of customers across multiple industries. We consistently set the industry benchmark, from everyday improvements to the breakthroughs at moments that matter most, because we know we can always find a safer, more productive and sustainable way. That's why, with around 16,600 professionals in over 50 countries, Konecranes is trusted every day to lift, handle and move what the world needs. In 2023, Group sales totalled EUR 4.0 billion. Konecranes shares are listed on Nasdaq Helsinki (symbol: KCR).

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