

MAGLI INTERMODAL SERVICE SRL

Expanding the logistics chain sustainably with a flexible solution

"Our company has been growing steadily, not least because we are thinking outside the box. With our new terminal and these cranes we fill a gap in our logistics chain. We opted for Konecranes Gottwald Mobile Harbor Cranes as they are the bench mark for reliability and availability in Italy and beyond."

Paolo Magli
CEO Magli Intermodal Service Srl



Magli Intermodal Service Srl (Magli) is a leading provider of logistics solutions for the steel industry. Beyond its home market of Italy, the family-owned company, founded in 1980, is also active in other European markets. Magli started with an intermodal terminal near its headquarters in Brescia in northern Italy, followed a few years later by another one close to Ancona in central Italy. At the beginning of 2022, a real quantum leap in the company's development took place: it became a shareholder of Terminal di Venezia in Marghera, the port of Venice, to expand their activities to the port environment, underlining their outside-the-box thinking. At its new location, Magli has relied on proven mobile harbor crane technology from Konecranes from the beginning. In addition to an eco-efficient G HMK 6507 B crane, a used HMK 330 EG crane is also in operation there.

Pushing ahead with maritime activities

For Magli, the presence in Marghera is part of a long-term strategy. The port is located opposite Venice on the mainland and has developed into a logistics hub for the entire region over the past decades. Over the same period, Magli has gradually expanded its activities and is now consistently pushing ahead with its ambitions in the maritime sector, with Marghera as a sustainable pillar.

Complementary and flexible crane duo

To reach its own goals and those of its customers, Magli has opted for two Konecranes Gottwald mobile harbor cranes. The G HMK 6507 B forms the state-of-the-art handling backbone of the new terminal, while the HMK 330 EG formerly operated in Spain is used as a complementary crane whenever the situation requires it. Together, the two cranes in Marghera form a complementary duo providing performance and reliability, and underline Konecranes' ability to provide customers with the right solution mix to meet their needs.



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Backbone and backup: the HMK 330 EG can quickly come to the aid of the G HMK 6507 B as soon as the situation requires it.

Customer

- Magli Intermodal Service Srl, Brescia, Italy

Industry

- Modern multimodal logistics center
- Supporting manufacturing supply chains across various industries

Challenge


- Providing flexible handling performance for the new Carbones intermodal terminal in Marghera port (Venice)

Solution

- Konecranes Gottwald G HMK 6507 B Mobile Harbor Crane with a working radius of 51 m and a lifting capacity of 125 t
- A used HMK 330 EG with a working radius of 48 m and a lifting capacity of 100 t

Benefits

- Versatile: the G HMK 6507 B can handle all kind of bulk material, and is also fitted for the handling of breakbulk
- Eco-efficient: the crane is prepared for external power supply from the terminal's mains
- Complementary: the HMK 330 EG is quickly ready for use, whenever an additional crane is required
- Economical: as a used crane from Konecranes, it still provides high efficiency and reliability

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